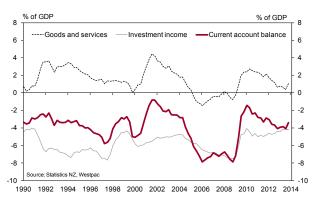


Hey big earner

Q4 current account deficit narrows to 3.4% of GDP

- New Zealand's current account deficit narrowed from 4.1% to 3.4% of GDP in the year to December, close to expectations.
- A sharp post-drought rebound in dairy export volumes drove the goods surplus to its highest on record.
- The annual current account deficit is likely to narrow further in the near term, as the drought drops out of the equation and export prices remain at favourable levels.
- However, a strengthening domestic economy and the demands of the Christchurch rebuild should see the deficit start to widen again from late 2014.

Annual current account balance



New Zealand saw a sharp improvement in its current account balance over the December 2013 quarter, as goods exports rebounded from drought-depressed levels. The annual deficit narrowed to 3.4% of GDP in the year to December, compared to 4.1% of GDP in the year to September.

While this was an unusually large one-quarter improvement, the reasons behind it were well recognised, and hence the outturn was very close to our forecast (and the market median) of 3.3% of GDP. It's likely that the deficit will remain relatively benign over the course of this year, although we expect it to widen again over the medium term as domestic demand and the Christchurch rebuild continue to pick up speed.

Details

The quarterly balance was dominated by a surge in goods exports. The short but severe drought in early 2013 led to depressed export volumes, particularly for dairy products, over the June and September quarters, only partly offset by stronger prices. But with dairy production back to predrought levels by the December quarter, and with world prices remaining at very high levels, export receipts jumped 11.6% for the quarter in seasonally adjusted terms.

Combined with a modest decline in imports (following a sharp rise in imports of capital equipment in the September quarter), this lifted the balance on goods to \$1.68bn in seasonally adjusted terms, the highest quarter on record.

The balance on services narrowed to a \$140m surplus in December, as spending by overseas visitors slowed. There was a particularly sharp drop-off in the number of Chinese visitors in the December quarter, apparently due to a crackdown on the standards of tour operators in China. There are signs that visitor numbers have bounced back in the early part of this year, although the shifting timing of the Chinese New Year makes it difficult to be certain.

Hey big earner March 2014

The investment income deficit widened further on the back of stronger profits for foreign-owned firms operating in New Zealand. This accounted for the small 'miss' in our forecast of the current account balance, and doesn't give cause for concern in its own right – healthier profits for New Zealand-based firms are an encouraging barometer of the upturn in the domestic economy.

In terms of financial flows, just over \$1bn of quake-related claims on overseas reinsurers were settled in the December quarter, slightly less than the average pace of \$1.3bn per quarter over the last couple of years. Total reinsurance claims are now estimated at \$19bn (up from \$18.7bn last quarter), with around \$5.9bn remaining to be settled. Based on the recent pace, these claims should be fully settled by early 2015.

New Zealand's international balance sheet also saw a further improvement in the December quarter, with net liabilities falling from 72.4% to 69.3% of GDP, the lowest since 2004 (after adjusting for outstanding reinsurance claims, which count as an overseas asset). The improvement for the quarter was largely a mark-to-market effect, as the value of holdings of overseas shares rose. Net liabilities are still high by international standards, but having reached almost 86% of GDP during the depths of the global financial crisis, it's an aspect of New Zealand's economic rebalancing that tends to go relatively unnoticed.

Implications

The current account balance was broadly in line with our forecast and market expectations. The NZD was unmoved after the release. Today's release has no obvious implications for tomorrow's GDP release, where we expect 0.9% growth. As we noted in our preview, the story of the post-drought rebound is well understood, and in terms of production it was already largely captured in the September quarter GDP figures.

We currently expect the annual deficit to shrink further to 2.8% of GDP by the June quarter of this year. The drought-affected quarters of 2013 will continue to drop out of the equation, while exports are expected to remain strong over the course of this year. While world prices for dairy products are now coming off their highs, we expected some decline as a surge of product from New Zealand hit the world market; commodity prices are still expected to be higher on average this year than they were last year.

However, we expect the deficit to be widening again by the end of the year. Rising household demand, business investment and reconstruction activity in Christchurch will all need to be met, at least in part, through higher imports. The cost of servicing New Zealand's overseas debt is also likely to rise as interest rates gradually increase over the next few years.

Michael Gordon

Senior Economist

Current Account components (\$m)

	Dec-12	Mar-13	Jun-13	Sep-13	Dec-13
Goods balance (s.a.)	66	314	-146	-408	1,678
Services balance (s.a.)	159	326	375	286	140
Balance on investment income	-2,243	-2,240	-2,205	-2,284	-2,578
Balance on current transfers	-91	-140	-205	-153	-23
Current account balance (s.a.)	-2,142	-1,770	-2,212	-2,577	-837
Annual current account balance	-8,590	-8,349	-8,244	-8,871	-7,547
Annual CAB, % of GDP	-4.1	-3.9	-3.9	-4.1	-3.4

2 Hey big earner March 2014

Westpac economics team contact details

Dominick Stephens, Chief Economist +64 9 336 5671

Michael Gordon, Senior Economist +64 9 336 5670

Felix Delbrück, Senior Economist +64 9 336 5668

Anne Boniface, Senior Economist +64 9 336 5669

Any questions email: economics@westpac.co.nz

For email address changes contact: WNZResearch@westpac.co.nz

Disclaimer

Things you should know: Each time someone visits our site, data is captured so that we can accurately evaluate the quality of our content and make improvements for you. We may at times use technology to capture data about you to help us to better understand you and your needs, including potentially for the purposes of assessing your individual reading habits and interests to allow us to provide suggestions regarding other reading material which may be suitable for you.

If you are located in Australia, this material and access to this website is provided to you solely for your own use and in your own capacity as a wholesale client of Westpac Institutional Bank being a division of Westpac Banking Corporation ABN 33 007 457 141 AFSL 233714 ('Westpac'). If you are located outside of Australia, this material and access to this website is provided to you as outlined below.

This material and this website contain general commentary only and does not constitute investment advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. This material and this website may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure the information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of the information, or otherwise endorses it in any way. Except where contrary to law, Westpac and its related entities intend by this notice to exclude liability for the information. The information is subject to change without notice and none of Westpac or its related entities is under any obligation to update the information or correct any inaccuracy which may become apparent at a later date. The information contained in this material and this website does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter a legally binding contract. Past performance is not a reliable indicator of future performance. The forecasts given in this material and this website are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

Transactions involving carbon give rise to substantial risk (including regulatory risk) and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. Statements setting out a concise description of the characteristics of carbon units, Australian carbon credit units and eligible international emissions units (respectively) are available at www.cleanenergyregulator.gov.au as mentioned in section 202 of the Clean Energy Act 2011, section 162 of the Carbon Credits (Carbon Farming Initiative) Act 2011 and section 61 of the Australian National Registry of Emissions Units Act 2011. You should consider each such statement in deciding whether to acquire, or to continue to hold, any carbon unit, Australian carbon credit unit or eligible international emissions unit.

Additional information if you are located outside of Australia

New Zealand: The current disclosure statement for the New Zealand division of Westpac Banking Corporation ABN 33 007 457 141 or Westpac New Zealand Limited can be obtained at the internet address www.westpac.co.nz. Westpac Institutional Bank products and services are provided by either Westpac Banking Corporation ABN 33 007 457 141 incorporated in Australia (New Zealand division) or Westpac New Zealand Limited. For further information please refer to the Product Disclosure Statement (available from your Relationship Manager) for any product for which a Product Disclosure Statement is required, or applicable customer agreement. Download the Westpac NZ QFE Group Financial Advisers Act 2008 Disclosure Statement at www.westpac.co.nz.

China, Hong Kong, Singapore and India: Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking license and is subject to supervision by the Hong Kong Monetary Authority. Westpac Hong Kong branch also holds a license issued by the Hong Kong Securities and Futures Commission (SFC) for Type 1 and Type 4 regulated activity.

Disclaimer continued

Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Banking Regulatory Commission (CBRC). Westpac Mumbai Branch holds a banking license from Reserve Bank of India (RBI) and subject to regulation and supervision by the RBI.

U.K.: Westpac Banking Corporation is registered in England as a branch (branch number BR000106), and is authorised and regulated by the Australian Prudential Regulatory Authority in Australia. WBC is authorised in the United Kingdom by the Prudential Regulation Authority. WBC is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority in the United Kingdom. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. This material and this website and any information contained therein is directed at a) persons who have professional experience in matters relating to investments falling within Article 19(1) of the Financial Services Act 2000 (Financial Promotion) Order 2005 or (b) high net worth entities, and other persons to whom it may otherwise be lawfully communicated, falling within Article 49(1) of the Order (all such persons together being referred to as "relevant persons"). The investments to which this material and this website relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely upon this material and this website or any of its contents. In the same way, the information contained in this material and this website is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Services Authority and is not intended for "retail clients". With this in mind, Westpac expressly prohibits you from passing on the information in this material and this website to any third party. In particular this material and this website, website content and, in each case, any copies thereof may not be taken. transmitted or distributed, directly or indirectly into any restricted jurisdiction.

U.S.: Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC ('WCM'), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ('the Exchange Act') and member of the Financial Industry Regulatory Authority ('FINRA'). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. All disclaimers set out with respect to Westpac apply equally to WCM.

Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person under the rules of FINRA, any other U.S. self-regulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.

For the purposes of Regulation AC only: Each analyst whose name appears in this report certifies that (1) the views expressed in this report accurately reflect the personal views of the analyst about any and all of the subject companies and their securities and (2) no part of the compensation of the analyst was, is, or will be, directly or indirectly related to the specific views or recommendations in this report.