

Michael Gordon, Acting Chief Economist

+64 9 336 5670

michael.gordon@westpac.co.nz



Preview of Q4 GDP (17 March, 10:45am) and current account (16 March, 10:45am).

- We expect a 3.8% rise in GDP for the December quarter, almost fully reversing the drop that followed the Delta-induced lockdown last August.
- Production of physical goods saw the biggest rebound, while in-person services were more subdued, reflecting the ongoing public health restrictions over the quarter.
- GDP growth is likely to exceed the Reserve Bank's forecast of 2.3%. However, we think this reflects less of a drag from health restrictions than anticipated, rather than stronger than expected demand.
- We expect the current account deficit to widen further in the December quarter, as a rising import bill outstrips export earnings.

GDP	Sep-21 actual	Dec-21 Westpac f/c	Dec-21 RBNZ f/c
Quarterly % chg	-3.7	3.8	2.3
Annual % chg	-0.3	3.9	2.4
Annual average % chg	4.9	5.8	5.5
Balance of Payments			
Current account balance \$m (s.a.)	-4,804	-5,880	-5,680
Annual balance \$m	-15,862	-19,640	-18,740
Annual balance % of GDP	-4.6	-5.6	-5.4

The national accounts for the December 2021 quarter, to be released next week, are expected to show a strong rebound in activity following the Delta outbreak and the move into lockdown last August. We estimate a 3.8% rise in GDP for the December quarter, almost fully reversing the drop over the September quarter, and a further widening in the current account deficit as demand for imports outstripped export earnings.

Our final forecast for GDP is a significant upgrade from our earlier estimates, reflecting the surprising strength of the sectoral data that was released in the last few days. We haven't seen how we compare with the range of market forecasts, but there are likely to be some upgrades on this front as well.

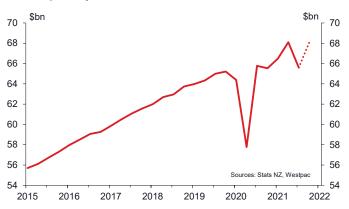
The Reserve Bank forecast a 2.3% rise in GDP in its February Monetary Policy Statement. The risks are now clearly to the upside of that, although the implications for monetary policy are less clear-cut. The RBNZ was expecting only a partial

recovery in both actual and potential GDP - reflecting the Covid restrictions that were still in place to varying degrees over the quarter - but with activity still running above its noninflationary potential. A stronger GDP result is more likely to indicate fewer restraints on activity than expected, rather than a greater degree of overheating.

04 GDP, 17 March.

The extent of the rebound in the December quarter data has come as a surprise to us. Keep in mind that the previous quarter was a game of two halves - the economy was going great guns in the first half, with the second half spent at varying Alert Levels (with Auckland in Level 4 lockdown for most of that time) in response to the Delta outbreak. That left a 3.7% hit to GDP over the September quarter as a whole.

Level of quarterly GDP



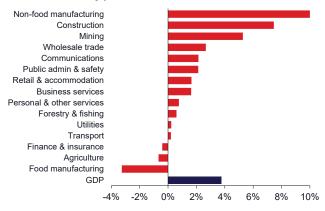
Meanwhile, the December quarter was characterised by a gradual easing of Covid restrictions, including the move from Alert Levels to the 'traffic light' system. However, at no point were health restrictions as permissive as they were prior to the Delta outbreak. This suggested that the average level of activity over the December quarter wouldn't be much higher than the September quarter average, and indeed, early indicators such as card spending seemed to confirm that. But more recent data has shown a marked resurgence in activity across many other sectors, particularly in the goods-producing sectors where Covid restrictions were less inhibiting.

Manufacturing (excluding food) was the biggest beneficiary of this, rebounding by around 10% over the quarter. We suspect that some of this also reflects a demand for stockbuilding, as firms look to shield themselves from potential disruptions to supply chains here and overseas. That's boosting production now, but there will be some payback for it in terms of future growth.

In-person services were more subdued, again reflecting the impact of the remaining Covid restrictions. We estimate that transport was fairly flat, and areas such as hospitality and recreational services appear to have retreated further over the quarter.

The other notable point of weakness is in food production. Milk collections were lower than usual for the quarter due to poor weather, and labour shortages appear to have weighed on output in horticulture and winemaking.

Q4 GDP forecast by production



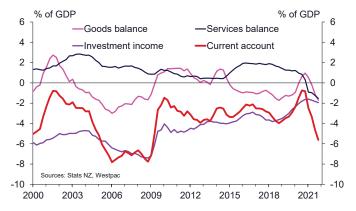
Q4 Balance of Payments, 16 March.

We expect the annual current account deficit to widen to 5.6% of GDP in the December quarter, from 4.6% in the September quarter. The widening of the deficit beyond the average level of recent years essentially reflects the strength of the New Zealand domestic economy and the fact that, at least temporarily, we are living beyond our means.

We expect the seasonally adjusted December quarter goods deficit to widen, as growth in imports continues to outpace exports growth. The surge in shipping costs and general global inflation is also adding to the imports bill on both the goods and services side. Similarly, we expect the investment income deficit to continue its recent widening, with rising global interest rates underlying this move.

Looking ahead, we expect the current account deficit to widen further on the strength of the domestic economy and the ongoing absence of tourism exports, at least in the short term. Rising global interest rates will also add to the deficit. We expect the deficit to reach its widest point of around 6.6% towards the end of 2022.

Annual current account balance



Contact the Westpac economics team

Michael Gordon, Acting Chief Economist +64 9 336 5670

Satish Ranchhod, Senior Economist +64 9 336 5668

Nathan Penny, Senior Agri Economist +64 9 348 9114

Paul Clark, Industry Economist +64 9 336 5656

Any questions email:

economics@westpac.co.nz

Disclaimer

Things you should know

Westpac Institutional Bank is a division of Westpac Banking Corporation ABN 33 007 457 141 ('Westpac').

Disclaimer

This material contains general commentary, and market colour. The material does not constitute investment advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. This material may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure the information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of the information, or otherwise endorses it in any way. Except where contrary to law, Westpac and its related entities intend by this notice to exclude liability for the information. The information is subject to change without notice and none of Westpac or its related entities is under any obligation to update the information or correct any inaccuracy which may become apparent at a later date. The information contained in this material does not constitute an offer, as officiation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter a legally binding contract. Past performance is not a reliable indicator of future performance. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

Country disclosures

Australia: Westpac holds an Australian Financial Services Licence (No. 233714). This material is provided to you solely for your own use and in your capacity as a wholesale client of Westpac

New Zealand: In New Zealand, Westpac Institutional Bank refers to the brand under which products New Zealand: In New Zealand, Westpac Institutional Bank refers to the brand under which products and services are provided by either Westpac New Zealand Limited ("WNLZI") Any product or service made available by WNZL does not represent an offer from Westpac or any of its subsidiaries (other than WNZL). Neither Westpac nor its other subsidiaries guarantee or otherwise support the performance of WNZL in respect of any such product. The current disclosure statements for the New Zealand branch of Westpac and WNZL can be obtained at the internet address www.westpac.co.nz. For further information please refer to the Product Disclosure Statement (available from your Relationship Manager) for any product for which a Product Disclosure Statement is required or applicable questomer agreement. product for which a Product Disclosure Statement is required, or applicable customer agreement.

China, Hong Kong, Singapore and India: This material has been prepared and issued for distribution in Singapore to institutional investors, accredited investors and expert investors (as defined in the applicable Singapore laws and regulations) only. Recipients in Singapore of this material should contact Westpac Singapore Branch in respect of any matters arising from, or in connection with ismaterial. Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking license and is subject to supervision by the Hong Kong Monetary Authority. Westpac Hong Kong branch also holds a license issued by the Hong Kong Securities and Futures Commission (SFC) for Type 1 and Type 4 regulated activities. This material is intended only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance. Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Banking and Insurance Regulatory Commission (CBIRC). Westpac Mumbai Branch holds a banking license from Reserve Bank of India (RBI) and subject to regulation and supervision by the RBI.

UK: The contents of this communication, which have been prepared by and are the sole responsibility of Westpac Banking Corporation London and Westpac Europe Limited. Westpac (a) has its principal place of business in the United Kingdom at Camomile Street, London EC3A 7LL, and is registered at Cardiff in the UK (as Branch No. BR00106), and (b) authorised and regulated by the Australian Prudential Regulation Authority in Australia. Westpac is authorised in the United Kingdom by the Prudential Regulation Authority. Westpac is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

This communication is being made only to and is directed at (a) persons who have professional experience in matters relating to investments who fall within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order") or (b) high net worth entities, and other persons to whom it may otherwise lawfully be communicated, falling within Article 49(2)(a) to (d) of the Order (all such persons together being referred to as "relevant persons"). Any person who is not a relevant person should not act or rely on this communication or any of its contents. The investments to which his communication relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely upon this communication or any of its contents. In the same way, the information contained in this communication is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Conduct Authority and is not intended for "retail clients". With this in mind, Westpac expressly prohibits you from passing on the information in this communication to any third party. In particular this communication and, in each case, any copies thereof may not be taken, transmitted or distributed, directly or directly into any restricted jurisdiction. This communication is made in compliance with the Market Abuse Regulation (Regulation(EU) 596/2014).

Investment recommendations disclosure

The material may contain investment recommendations, including information recommending an investment strategy. Reasonable steps have been taken to ensure that the material is presented in a clear, accurate and objective manner. Investment Recommendations for Financial Instruments covered by MAR are made in compliance with Article 20 MAR. Westpac does not apply MAR Investment Recommendation requirements to Spot Foreign Exchange which is out of scope for MAR.

Unless otherwise indicated, there are no planned updates to this Investment Recommendation at the time of publication. Westpac has no obligation to update, modify or amend this Investment Recommendation or to notify the recipients of this Investment Recommendation should any information, including opinion, forecast or estimate set out in this Investment Recommendation change or subsequently become inaccurate.

Westpac will from time to time dispose of and acquire financial instruments of companies covered in this Investment Recommendation as principal and act as a market maker or liquidity provider in such financial instruments.

Westpac does not have any proprietary positions in equity shares of issuers that are the subject of an

Westpac may have provided investment banking services to the issuer in the course of the past 12

Westpac does not permit any issuer to see or comment on any investment recommendation prior to its completion and distribution

Individuals who produce investment recommendations are not permitted to undertake any transactions in any financial instruments or derivatives in relation to the issuers covered by the investment recommendations they produce.

Westpac has implemented policies and procedures, which are designed to ensure conflicts of interests are managed consistently and appropriately, and to treat clients fairly

The following arrangements have been adopted for the avoidance and prevention of conflicts in interests associated with the provision of investment recommendations.

- Chinese Wall/Cell arrangements;
- (ii) physical separation of various Business/Support Units;
- (iii) and well defined wall/cell crossing procedures;
- (iv) a "need to know" policy;
- (v) documented and well defined procedures for dealing with conflicts of interest;
- steps by Compliance to ensure that the Chinese Wall/Cell arrangements remain effective and that such arrangements are adequately monitored.

U.S: Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap bealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC ("WCM"), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ("the Financial Industry Regulatory Authority FinRA"). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. All disclaimers set out with respect to Westpac apply equally to WCM. If contents of this communication. All disclaimers set out with respect to Westpac apply equally to WCM. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. All disclaimers set out with respect to Westpac apply equally to WCM.

Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person under the rules of FINRA, any other U.S. self-regulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically studed, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.