WESTPAC ECONOMIC BULLETIN

How is New Zealand exposed to the Russia-Ukraine conflict?

28 February 2022



Satish Ranchhod, Senior Economist

+64 9 336 5668

satish.ranchhod@westpac.co.nz

- The conflict in the Ukraine will have a significant human cost. It will also have important implications for global economic conditions.
- New Zealand's direct trade exposure to the region is limited. However, we are likely to see a boost to already strong inflation pressures due to higher fuel costs. Food prices could also be affected.
- The New Zealand economy may also be exposed to the conflict through financial conditions, though the impacts to date have been fairly limited.

The past week has seen the situation in Ukraine deteriorate rapidly as Russian troops have moved into the country. The major impact of the conflict will be on the lives of those in the region, as well as their families and loved ones around the world, including here in New Zealand. However, there will also be important implications for global economic conditions.

Many countries have now announced sanctions on Russia, including the US, European Union nations, the UK, Japan, Canada, Australia and New Zealand. In New Zealand's case, that includes restrictions on exports intended for use by the military or armed forces (though food products that are not intended for use by the armed forces are exempted). There are also some restrictions on travel.

Sanctions imposed by other nations include restrictions on exports to Russia (including military equipment, technology and transport equipment), as well as sanctions targeting specific individuals.

Measures have also been introduced to limit Russia's access to financial networks. That includes restricting Russia's access to the global SWIFT payments network. The SWIFT network is used by banks and other financial institutions to facilitate the rapid transfer of funds across borders, and losing access to this network is likely to cause significant disruptions to Russia's financial system. Notably, this could have sizeable impacts on the sale and purchase of agricultural and energy products, resulting in extra costs and delays. As Russia is an important supplier of energy to a number of European economies, this could also result in higher costs for other nations.

New Zealand's direct trade exposure to the region is limited. In 2021, Russia took only 0.4% of our exports and Ukraine took just 0.03%, with trade mainly related to exports of dairy products, which could be directed to other markets if it came to that. New Zealand only imports a very small amount of goods from either country.

The indirect effects from trade are most likely to be inflationary ones. The main way that most New Zealand households and businesses are exposed to the conflict is through higher oil prices. Oil prices have been rising as tensions between the two countries intensified, and last week Brent crude cracked \$100/ barrel for the first time since 2014. Prices have since pulled back, but are still around \$97/barrel.

The sanctions imposed over the past week have not targeted energy markets, in order to limit the upwards pressure on prices. Russia controls around 8% of global oil production, including 25% of the European market. Restricting Russian supply into energy markets where inventory levels are already low would put enormous upward pressure on crude prices.

Even in the absence of sanctions, the high level of international oil prices is already causing pain at the pumps. Prices for 91 octane petrol are now running around \$2.70/ltr. That's up 12% since the start of this year and is siphoning a large amount out of many New Zealanders' wallets. Those high prices will also add to already strong upwards pressure on transport and operating costs for businesses.

The conflict could also put upward pressure on world food prices. That's a notable contrast with the Crimean invasion in 2014, when Russia placed a ban on food imports from countries that had placed sanctions on it. New Zealand wasn't included in that group, but it meant that other major food exporting nations had to find other markets, pushing down prices for things like dairy products. Russia has never removed that import ban, which means that it lacks any additional leverage over food-exporting nations this time.

Meanwhile, Ukraine is an important exporter of grains, and the conflict is adding to the upward pressure on feed prices. Those developments will add to the pressure on already constrained production levels.

We're already forecasting that New Zealand consumer price inflation will hit a three-decade high of 6.3% in the March quarter. If oil prices continue to rise, inflation could reach an even higher peak, and could remain above the RBNZ's target range for longer.

The New Zealand economy may also be exposed to the conflict through financial conditions, though the impacts to date have been fairly limited. Global equity markets, including the NZX, did drop sharply last week as the invasion began and risk aversion spiked. However, overseas markets staged a recovery late in the week, retracing most (if not all) of their earlier falls. Similarly, the NZ dollar has bounced around on risk-off/risk-on sentiment in global markets, but hasn't shown any clear direction.

More generally, the conflict is likely to reinforce the increased volatility seen in financial market since the start of the year. But despite this, we don't expect recent events will have a significant impact on policy decisions from major central banks. Over the coming months we're forecasting measured policy rate increases of 25bps from RBNZ, as well as the RBA and US Federal Reserve.

Contact the Westpac economics team

Michael Gordon, Acting Chief Economist

+64 9 336 5670

Satish Ranchhod, Senior Economist

+64 9 336 5668

Nathan Penny, Senior Agri Economist

+64 9 348 9114

Paul Clark, Industry Economist

+64 9 336 5656

Any questions email:

economics@westpac.co.nz

Disclaimer

Things you should know

Westpac Institutional Bank is a division of Westpac Banking Corporation ABN 33 007 457141 ('Westpac').

Disclaimer

This material contains general commentary, and market colour. The material does not constitute investment advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. This material may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure the information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of the information, or otherwise endorses it in any way. Except where contrary to law, Westpac and its related entities intend by this notice to exclude liability for the information. The information is subject to change without notice and none of Westpac or its related entities is under any obligation to update the information or correct any inaccuracy which may become apparent at a later date. The information contained in this material does not constitute an offer, as officiation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter a legally binding contract. Past performance is not a reliable indicator of future performance. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

Country disclosures

Australia: Westpac holds an Australian Financial Services Licence (No. 233714). This material is provided to you solely for your own use and in your capacity as a wholesale client of Westpac.

New Zealand: In New Zealand, Westpac Institutional Bank refers to the brand under which products and services are provided by either Westpac or Westpac New Zealand Limited ("WNZL"). Any product or service made available by WNZL does not represent an offer from Westpac or any of its subsidiaries (other than WNZL). Neither Westpac nor its other subsidiaries guarantee or otherwise support her performance of WNZL in respect of any such product. The current disclosure statements for the New Zealand branch of Westpac and WNZL can be obtained at the internet address www.westpac.co.nz. For further information please refer to the Product Disclosure Statement (available from your Relationship Manager) for any product for which a Product Disclosure Statement is required, or applicable customer agreement.

China, Hong Kong, Singapore and India: This material has been prepared and issued for distribution China, Hong Kong, Singapore and India: This material has been prepared and issued for distribution in Singapore to institutional investors, accredited investors and expert investors (as defined in the applicable Singapore laws and regulations) only. Recipients in Singapore of this material should contact Westpac Singapore Branch in respect of any matters arising from, or in connection with, this material. Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking license and is subject to supervision by the Hong Kong Monetary Authority. Westpac Hong Kong branch also holds a license issued by the Hong Kong Securities and Futures Commission (SFC) for Type 1 and Type 1 regulated activities. This material is intended only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance. Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Banking and Insurance Regulatory Commission (CBIRC). Westpac Mumbai Branch holds a banking license from Reserve Bank of India (RBI) and subject to regulation and supervision by the RBI.

UK: The contents of this communication, which have been prepared by and are the sole responsibility of Westpac Banking Corporation London and Westpac Europe Limited. Westpac (a) has its principal place of business in the United Kingdom at Camomile Court, 23 Camomile Street, London EC3A 7LL, and is registered at Cardiff in the UK (as Branch No. BR00106), and (b) authorised and regulated by the Australian Prudential Regulation Authority in Australia. Westpac is authorised in the United Kingdom by the Prudential Regulation Authority wastpac is subject to regulation by the Financial Countd Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

This communication is being made only to and is directed at (a) persons who have professional experience in matters relating to investments who fall within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order") or (b) high net worth entities, and other persons to whom it may otherwise lawfully be communicated, falling within Article 49(2)(a) to (d) of the Order (all such persons together being referred to as "relevant persons"). Any person who is not a relevant person should not act or rely on this communication or any of its contents. The investments to which this communication relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely upon this communication or any of its contents. In the same way, the information contained in this communication is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Conduct Authority and is not intended for "retail clients". With this in mind, Westpac expressly prohibits you from passing on the information in this communication to any third party. In particular this communication and, in each case, any copies thereof may not be taken, transmitted or distributed, directly or indirectly into any restricted jurisdiction. This communication is made in compliance with the Market Abuse Regulation (Regulation(EU) 596(2014). (Regulation(EU) 596/2014).

Investment recommendations disclosure

The material may contain investment recommendations, including information recommending an investment strategy. Reasonable steps have been taken to ensure that the material is presented in a clear, accurate and objective manner. Investment Recommendations for financial Instruments covered by MAR are made in compliance with Article 20 MAR. Westpac does not apply MAR Investment Recommendation requirements to Spot Foreign Exchange which is out of scope for MAR.

Unless otherwise indicated, there are no planned updates to this Investment Recommendation at the time of publication. Westpac has no obligation to update, modify or amend this Investment Recommendation or to notify the recipients of this Investment Recommendation should any information, including opinion, forecast or estimate set out in this Investment Recommendation change or subsequently become inaccurate.

Westpac will from time to time dispose of and acquire financial instruments of companies covered in this Investment Recommendation as principal and act as a market maker or liquidity provider in such financial instruments.

Westpac does not have any proprietary positions in equity shares of issuers that are the subject of an investment recommendation.

Westpac may have provided investment banking services to the issuer in the course of the past 12 months.

Westpac does not permit any issuer to see or comment on any investment recommendation prior to its completion and distribution.

Individuals who produce investment recommendations are not permitted to undertake any transactions in any financial instruments or derivatives in relation to the issuers covered by the investment recommendations they produce.

We stpac has implemented policies and procedures, which are designed to ensure conflicts of interests are managed consistently and appropriately, and to treat clients fairly.

The following arrangements have been adopted for the avoidance and prevention of conflicts in interests associated with the provision of investment recommendations.

- Chinese Wall/Cell arrangements;
- physical separation of various Business/Support Units;
- (iii) and well defined wall/cell crossing procedures;
- (v) documented and well defined procedures for dealing with conflicts of interest;
- steps by Compliance to ensure that the Chinese Wall/Cell arrangements remain effective and that such arrangements are adequately monitored.

U.S: Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC ("MCM"), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ("the Exchange Act") and member of the Financial Industry Regulatory Authority ("FINRA"). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. All disclaimers set out with respect to Westpac apply equally to WCM. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. All disclaimers set out with respect to Westpac apply equally to WCM.

Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of related manaria instruments inentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person under the rules of FINRA, any other U.S. self-regulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.