



WEEKLY ECONOMIC COMMENTARY



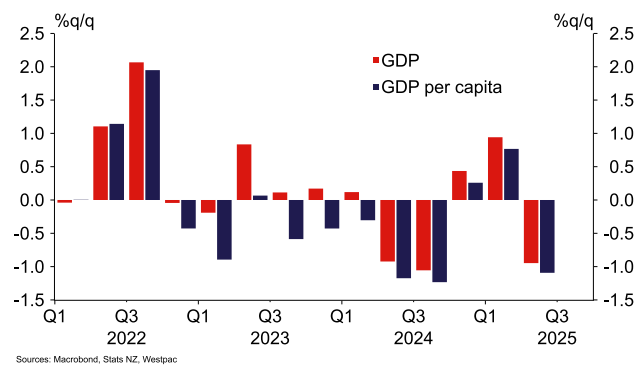
22 Sep 2025 | Westpac Economics Team | westpac.co.nz/economics | economics@westpac.co.nz

A week of surprises

While the general direction was mostly as expected, the magnitude of movement in some of the key economic data reported over the past week created surprises for both us and the market. Of greatest importance to financial markets was the release of the National Accounts for the June quarter. While somewhat dated, measures of activity in the GDP report play a key role in driving the RBNZ's assessment of both the economy's momentum and the level of activity relative to its non-inflationary capacity (i.e., the output gap).

We had anticipated that Stats NZ would report a -0.4%q/q contraction in activity, with seasonal distortions subtracting from what might have been viewed as a flat economy in underlying terms. The RBNZ and market consensus forecasts were in the same ballpark. But as it turns out, the production-based measure of GDP pointed to a very disappointing 0.9%q/q contraction in activity, leaving output down 0.6%y/y (revisions were minor).

Real GDP

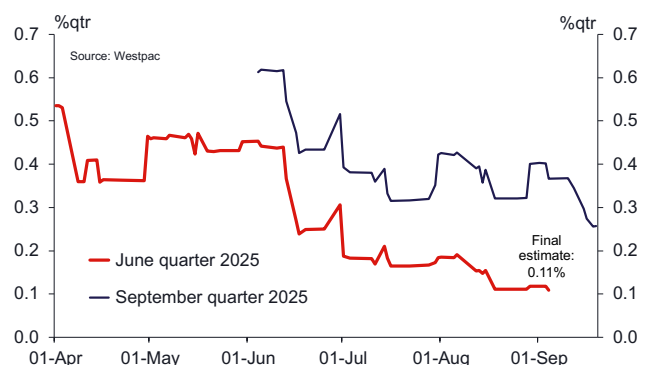


The production-based measure reported a decline in output in 10 of the 16 major industries, led by weakness in the manufacturing and construction sector. Service sector activity was unchanged, but this was a weaker

Key views

	Last 3 months	Next 3 months	Next year
Global economy	→	→	→
NZ economy	↓	↗	↗
Inflation	↗	↗	↓
2 year swap	↓	→	↗
10 year swap	↓	→	↗
NZD/USD	→	→	↗
NZD/AUD	↓	↓	↓

Westpac GDP nowcasts



Key data and event outlook

Date	Event
30 Sep 25	RBA Monetary Policy Decision
7 Oct 25	NZ QSBO Business Survey, September quarter
8 Oct 25	RBNZ OCR Review
9 Oct 25	Govt audited financial accounts, 2024/25
16 Oct 25	NZ Selected price indexes, September
20 Oct 25	NZ CPI, September quarter
29 Oct 25	FOMC meeting (30 Oct NZT)
4 Nov 25	RBA Monetary Policy Decision
5 Nov 25	NZ Labour Market Statistics, September quarter
17 Nov 25	NZ Selected price indexes, October

outcome than we had anticipated. The expenditure-based measure of GDP also reported also a 0.9%q/q decline in output in the June quarter. Viewed from this angle, although private consumption grew modestly and inventories made a small positive contribution to growth, there was a decline in both residential investment and business capex and a negative contribution from net exports (exports fell while imports rose).

The unexpectedly sharp decline in GDP in the June quarter left the level of output 0.6ppts lower than the RBNZ had forecast in its August Monetary Policy Statement. As a result, we expect that the RBNZ will conclude that the negative output gap is larger than previously estimated (although not by the full extent of the shortfall). While we expect that the economy returned to growth in the September quarter, our current forecast of 0.6%q/q looks solid enough and is higher than the RBNZ's most recent 0.3% q/q projection.

So where does that leave the RBNZ? Just over a week ago, speaking at the Financial Services Council annual conference, RBNZ Governor Christian Hawkesby stated: "While our central projection for the OCR is to fall to around 2.50% by the end of the year, that could occur faster or slower depending on how the economic recovery evolves." Last week's data strengthens the argument for moving faster. So while we expect that some rebound in activity will be recorded in the September quarter, **last week we adjusted our RBNZ call.**

We now expect the RBNZ will reduce the OCR by 50bps to 2.5% at its next meeting on 8 October. And in the absence of a stronger turn around in the data flow than we currently expect, we forecast that the RBNZ will reduce the OCR by a further 25bps to 2.25% at this year's final meeting on 26 November (25bps lower than forecast previously). The pricing of a slightly lower terminal rate is likely to add to the downward pressure on the NZ dollar, and so we have slightly revised down our near-term outlook from that published in this month's Market Outlook. Given US dollar weakness, we expect that the NZ dollar's struggles will be more evident on the crosses. For example, we expect NZD/AUD will end this year around 0.87.

Looking further ahead, at the very least, more stimulatory financial conditions – including a lower than otherwise exchange rate – should provide more certainty that the economy will undergo a more durable recovery over the coming year. These conditions may also have implications for the timing of the eventual policy tightening cycle – something that we will consider when we update our economic forecasts next month – and should support the NZ dollar once a durable recovery is clearly underway.

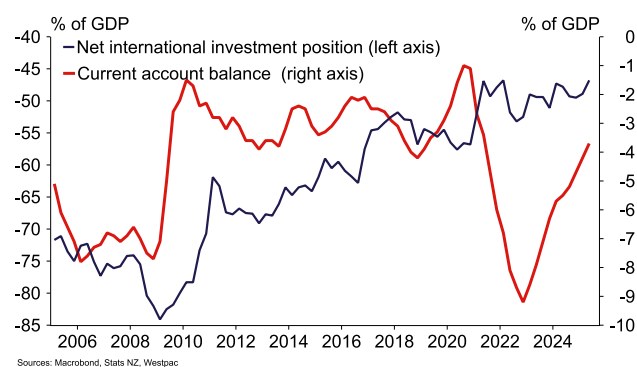
Last week's second surprise came with the release of balance of payments data for the June quarter. A sizable positive revision to recent estimates of the current account balance was widely anticipated, as Stats NZ

earlier reduced their estimates of the value of direct imports of low value goods (especially in the years since Temu and Shein entered New Zealand). However, the scale of the revision to the current account balance proved far larger than expected.

What had not been signalled by Stats NZ was an even larger positive revision to the investment income balance. Most of that revision owed to an increase in estimated investment income credits – the return on New Zealander's holdings of foreign assets – and was driven by higher than previously estimated returns on portfolio investments. This will include investment income earned by KiwiSaver and investment fund holdings of foreign equities and bonds.

As a result, the current account deficit for the year to March quarter 2025 was revised down to 4.2% of GDP from 5.7% of GDP previously. And given a modest deficit of \$0.95bn in the June quarter – \$2.2bn smaller than the same quarter a year earlier – the annual deficit narrowed further to 3.7% of GDP. That additional narrowing reflected the continued passthrough of high export commodity prices into the merchandise trade balance. Some further passthrough can be expected in the September quarter. There was no discernible financial market reaction to this news. However, the credit ratings agencies should be pleased that the deficit is now less than half as wide as the peak seen in 2022, and not much wider than it was leading into the pandemic.

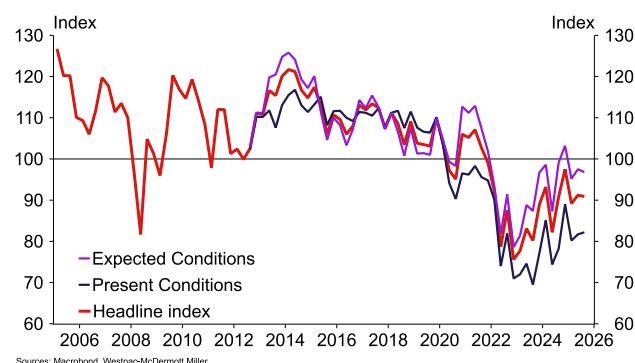
Current account balance and NIIP



Westpac's McDermott-Miller measure of consumer confidence edged down to 90.9 in the September quarter. That was somewhat disappointing considering that the survey was in the field in the weeks immediately following the RBNZ's August rate cut and given the signalling of further rate cuts this year. The still soft state of the labour and housing markets, as well as rising prices for some household essentials are likely weighing on sentiment. The BusinessNZ Performance of Services Index was also somewhat disappointing, especially after last week's improved retail spending report, falling 1.4pts in August to 47.5. This index has now been below 50 for 18 consecutive months, with both the sales and new orders indexes losing ground this month.

Housing market data for August remained flat – albeit no weaker than we expected. REINZ reported a decline in the number of home sales in August which are now about 4% lower than the same month a year earlier (although sales do tend to be slightly understated on first release). Given growth in new listings, the level of sales was insufficient to prevent unsold inventory remaining at a more than 10-year high and the median days-to-sell lengthened fractionally to 46 days – still a historically slow rate of turnover. At the nationwide level prices were essentially steady in August following two prior months of decline and were just 0.4% higher than a year earlier. We view this report as consistent with our recently published housing market update, which predicted little change in house prices this year but some firming in 2026 as the economic recovery broadens and strengthens.

Consumer confidence



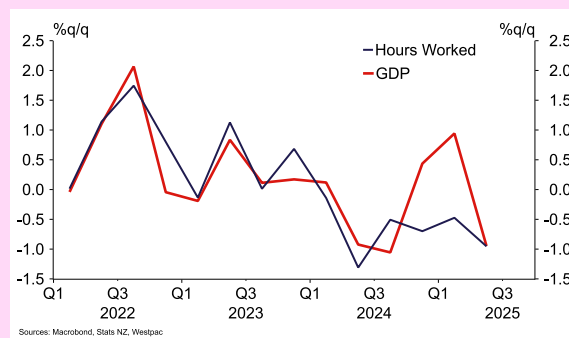
Finally, the Selected Prices report for August indicated that there may be slight downside risk to our current forecast for the September quarter CPI. The price of food and dwelling rents – collectively about 30% of the CPI basket – rose 0.3%*mth* and 0.1%*mth* respectively, which was in line with our expectations. However, in August there were sizeable (partly seasonal) declines in both international and domestic airfares, and declines in prices for accommodation, which were larger than expected. Given the month-to-month volatility of some of these components we have retained our forecast that annual CPI inflation will rise to 3.1% in the September quarter, but we will review this ahead of the CPI once we have seen the Selected Prices report for September.

Darren Gibbs, Senior Economist

Chart of the week.

Last week's June quarter GDP report was disappointing, printing both weaker than our formal forecasts and the outcome suggested by both our own GDP nowcast and that published by the RBNZ. However, there were a few indicators pointing to the possibility of a very weak outcome. One such indicator is the hours worked series from the Household Labour Force Survey. As this week's chart shows, over the past three years, quarterly movements in hours worked have proven to be a reliable indicator of quarterly GDP growth – a reflection of the very low and stable productivity gains seen over the period. The outsized GDP growth presently estimated to have occurred in the December 2024 and March 2025 quarters did not reoccur in the June 2025 quarter, with output falling back into line with the weak hours worked data released in early August. We will continue to watch labour market data closely, including our own Westpac-McDermott Employment Confidence Survey – the September edition of which we will release on Wednesday.

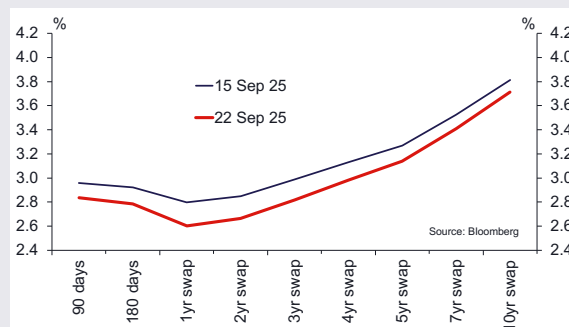
GDP and hours worked



Fixed versus floating for mortgages.

The RBNZ has signalled the likelihood of further rate cuts and we're now forecasting the cash rate to bottom at 2.25% later this year. Most fixed-term special mortgage rates are now under 5%, reflecting the recent falls in wholesale rates. Very short-term mortgage rates will likely fall slightly if the RBNZ cuts the OCR as deeply as we now expect, but they remain above current longer term fixed rates. At current rates, fixing for longer periods of two to three years looks attractive.

NZ interest rates



Global wrap

US.

As expected, the FOMC cut the federal funds rate by 25bps. The vote was 11-1, with the newly appointed Miran dissenting in favour of a 50bp cut. The dot plot indicated that the 'median' FOMC member expects a further 50bps of cuts this year (25bp more than previously), although 7 of 19 participants forecast no further easing this year. Forecasts for GDP growth were revised higher, though downside risks for employment were noted. On the data front, retail sales beat expectations in August, rising by 0.6%. However, industrial production increased just 0.1%, following declines in prior months. Regional business surveys remain mixed, with ongoing tariff uncertainty dampening business investment. Key upcoming data releases include household income and spending figures, as well as the PCE deflator. Additional business sector updates and commentary from Fed officials are also due this week. North of the border, the Bank of Canada also cut its policy rate by 25bp to 2.50%, citing a weakening labour market and trade disruptions. The BoC dropped its previous forward guidance for further cuts, however, instead emphasizing a cautious approach amid ongoing trade challenges.

UK.

The Bank of England left the bank rate on-hold at 4.0% in a 7-2 split decision (two members preferring to ease policy). Gov Bailey acknowledged the likelihood of further rate reductions, though their timing remains uncertain given that upside risks to inflation remain a concern. The BoE also slowed the pace of quantitative tightening.

Asia-Pacific.

Australian employment fell 5.4k in August, reinforcing the softening trend seen over the past year. Even so, the unemployment rate held steady at 4.2% due to lower labour force participation. Business conditions also weakened, with the Q3 Westpac-ACCI Survey indicating falling orders and weak manufacturing output. Key data releases this week include monthly inflation figures and job vacancies. In China, August activity data disappointed, with retail sales growth slowing to 3.4% year-on-year and industrial production growth easing to 5.2%. Fixed asset investment remained weak, and with the economic slowdown persisting, further stimulus and rate cuts are viewed as likely. The Bank of Japan left its policy rate unchanged in a 7-2 vote, though two members called for a rate hike, highlighting that the pressure for rates to move higher is mounting. The BOJ also announced it would gradually sell its holdings of ETFs and real-estate investment trusts.

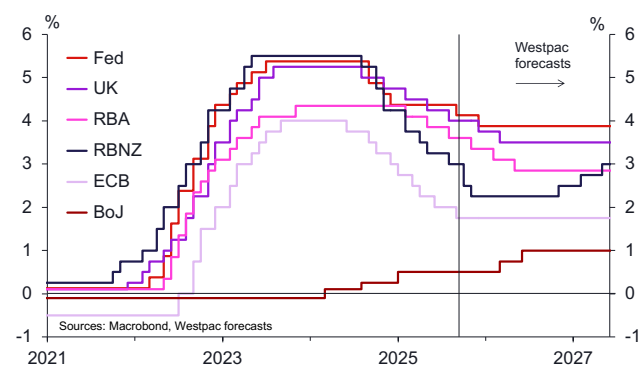
Trading partner real GDP (calendar years)

	Annual average % change			
	2024	2025	2026	2027
Australia	1.0	1.7	2.3	2.5
China	5.0	5.0	4.6	4.5
United States	2.8	1.9	1.3	1.6
Japan	0.1	0.9	0.8	0.8
East Asia ex China	4.3	3.7	3.8	4.0
India	6.5	6.7	6.4	6.3
Euro Zone	0.9	1.2	1.1	1.5
United Kingdom	1.1	1.3	1.3	1.5
NZ trading partners	2.9	2.8	2.7	2.8
World	3.3	3.2	3.1	3.2

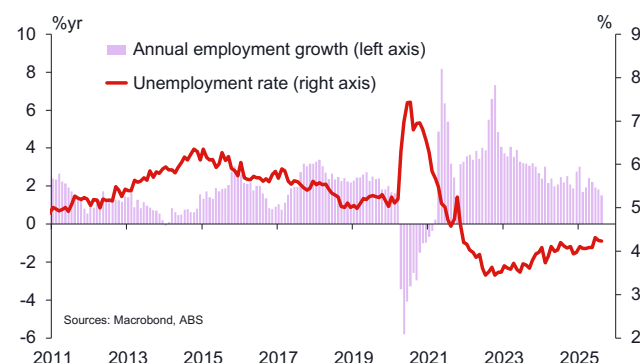
Australian & US interest rate outlook

	19 Sep	Dec-25	Dec-26	Dec-27
Australia				
Cash	3.60	3.35	2.85	2.85
90 Day BBSW	3.55	3.30	2.95	2.95
3 Year Swap	3.37	3.40	3.70	4.00
3 Year Bond	3.43	3.45	3.75	4.00
10 Year Bond	4.25	4.35	4.65	4.85
10 Year Spread to US (bps)	12	15	5	-5
US				
Fed Funds	4.125	4.125	3.875	3.875
US 10 Year Bond	4.13	4.20	4.60	4.90

Global central bank policy rates



Australian labour market



Financial markets wrap

Foreign exchange.

NZD/USD reversed sharply last week, from a two-month high of 0.6007 to 0.5854. The main catalyst was the surprisingly weak NZ GDP data on Thursday which caused some analysts (including ourselves) to reduce their OCR forecasts. In addition, the broad US dollar was supported by less dovish than expected guidance from the Fed regarding future rate cuts.

We expect NZD/USD to fall further to 0.5800 during the week ahead, with some chance of a break lower. NZ-US yield spreads will remain under downward pressure until at least the October RBNZ meeting.

There's little event risk from NZ this week, but some from US GDP and PCE inflation data. There will also be plenty of Fedspeak to add colour to last week's decision and guidance.

NZD/AUD fell sharply to 0.8866 following last week's NZ GDP data, and it will likely remain under downward pressure medium term. For the week ahead, though, we expect some consolidation of that decline, in an 0.8850-0.8950 range. There's event risk from the monthly AU CPI data on Wednesday.

Interest rates.

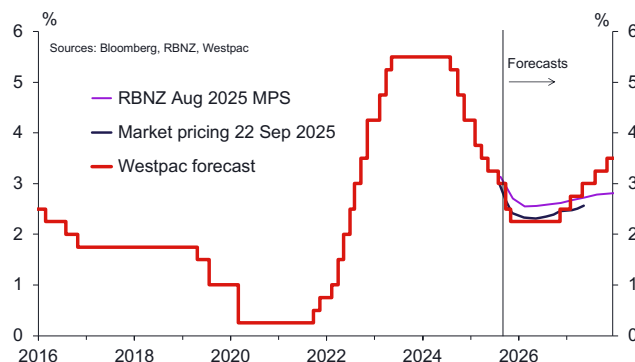
The downward trend in the NZ 2yr swap rate, which started in 2023, extended to 2.66% in response to the weak NZ GDP data last week. There is scope for it to reach 2.50% in this cycle, if the OCR falls further to 2.25% as our economists forecast.

Westpac, and some other forecasters, changed its OCR forecast following the GDP data. From its current level of 3.00%, the OCR is now forecast to decline to 2.25%, with a large 50bp cut expected at the next meeting in October and a final 25bp in November.

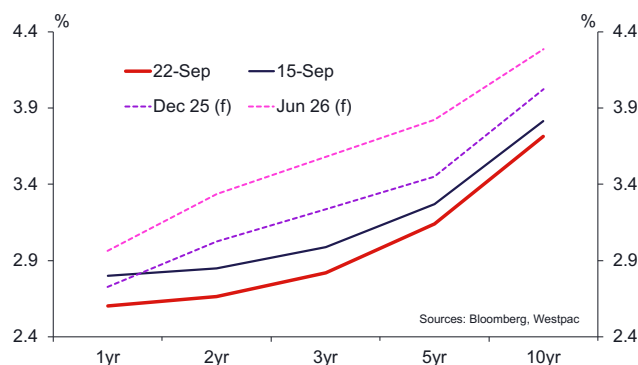
OIS pricing is not too dissimilar. It has fully priced a 25bp cut in October and assigns a 35% chance to a 50bp cut to that meeting. It has also fully priced a 25bp cut at the November meeting.

The GDP data also caused the NZ yield curve to reverse its early September flattening. The slope of the 2-10yr swap curve is currently only 1bp from the cycle high of 106bp and has potential to exceed that during the weeks ahead. We previously held a view that a prolonged flattening would start by year end in anticipation of the next RBNZ cycle but now don't expect that to happen until early next year.

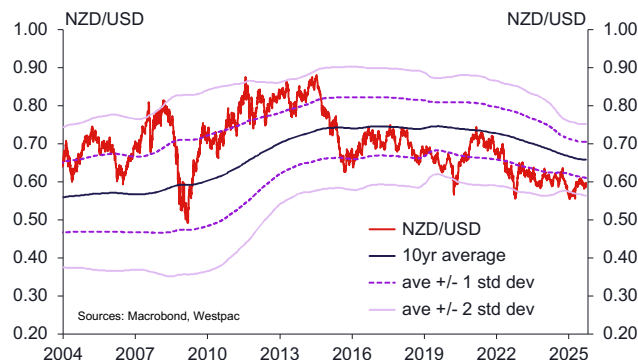
Official Cash Rate forecasts



Swap rates



NZD/USD vs rolling 10yr average



FX recent developments

	Historical data				F'cast
	Spot	3mth range	5yr range	5yr avg	Dec-25
USD	0.587	0.581-0.609	0.553-0.743	0.635	0.59
AUD	0.890	0.890-0.928	0.873-0.971	0.923	0.87
EUR	0.500	0.499-0.523	0.499-0.637	0.573	0.50
GBP	0.436	0.433-0.447	0.431-0.535	0.492	0.44
JPY	86.8	85.9-88.9	68.9-98.6	84.2	85.9

The week ahead

Q3 Westpac-McDermott Miller Employment Confidence Index

Sep 24, Last: 88.8

The Employment Confidence Index rose by 0.5 points in the June quarter, leaving it essentially unchanged over the last year. A perceived lack of job opportunities remains the key concern for New Zealand households. Expectations for the year ahead were weaker in June, largely offsetting the modest gains seen in the other survey questions. The latest survey was conducted on 1-12 September.

Employment Confidence Index

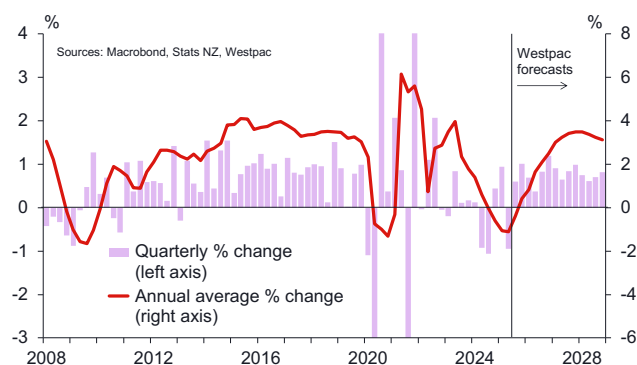


Economic and financial forecasts

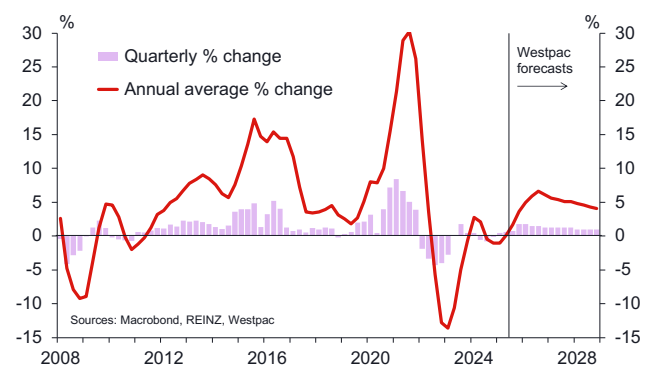
Economic indicators	Quarterly % change				Annual % change			
	Mar-25	Jun-25	Sep-25	Dec-25	2024	2025	2026	2027
GDP (production)	0.9	-0.9	0.6	1.0	-1.4	1.6	3.1	3.4
Consumer price index	0.9	0.5	1.1	0.5	2.2	3.0	2.0	2.1
Employment change	0.0	-0.1	0.0	0.2	-1.2	0.2	2.5	2.0
Unemployment rate	5.1	5.2	5.3	5.3	5.1	5.3	4.6	4.2
Labour cost index (all sectors)	0.5	0.6	0.6	0.5	3.3	2.2	2.2	2.2
Current account balance (% of GDP)	-4.2	-3.7	-3.5	-3.6	-4.7	-3.6	-4.1	-4.1
Terms of trade	2.0	4.1	0.5	-0.2	13.7	6.4	1.4	1.0
House price index	0.4	0.5	-0.6	0.6	-1.0	1.0	5.4	5.1

Financial forecasts	End of quarter				End of year			
	Mar-25	Jun-25	Sep-25	Dec-25	2024	2025	2026	2027
OCR	3.75	3.25	3.00	2.25	4.25	2.25	2.50	3.50
90 day bank bill	3.86	3.38	2.55	2.35	4.45	2.35	2.70	3.70
2 year swap	3.46	3.18	2.60	2.70	3.64	2.70	3.55	4.00
5 year swap	3.71	3.56	3.10	3.15	3.73	3.15	3.90	4.25
10 year bond	4.62	4.57	4.20	4.20	4.50	4.20	4.70	4.95
TWI	67.8	69.1	68.3	67.4	69.5	67.4	69.1	70.1
NZD/USD	0.57	0.59	0.60	0.59	0.59	0.59	0.62	0.65
NZD/AUD	0.90	0.93	0.90	0.87	0.91	0.87	0.88	0.89
NZD/EUR	0.54	0.52	0.51	0.50	0.55	0.50	0.52	0.54
NZD/GBP	0.45	0.44	0.44	0.44	0.46	0.44	0.46	0.47

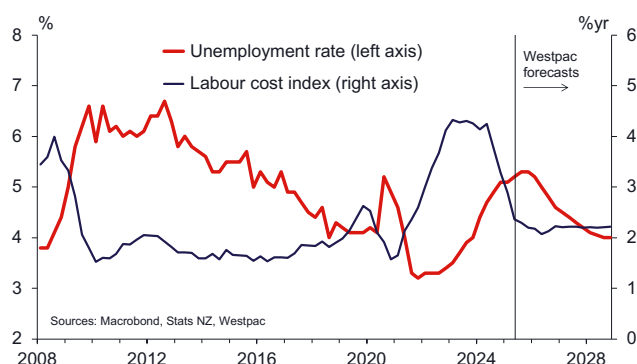
GDP growth



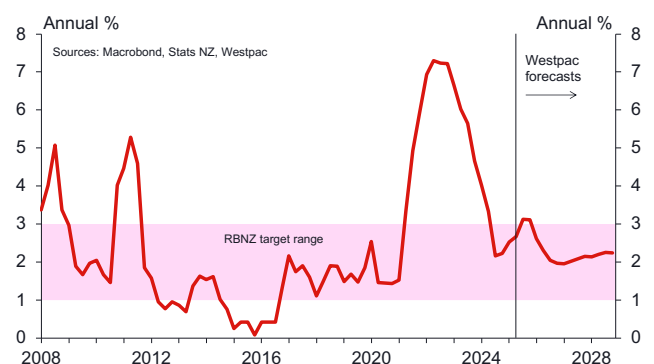
House prices



Unemployment and wage growth



Consumer price inflation



Data calendar

		Last	Market median	Westpac forecast	Risk/Comment
Mon 22					
Aus	RBA Governor Bullock	–	–	–	Appearance before House of Representatives.
Eur	Sep Consumer Confidence, index	–15.5	–	–	Lack of ‘spark’ casts doubt over consumer recovery.
US	Aug Chicago Fed Activity Index, %mth	–0.19	–	–	Consistent with below-average growth.
	Fedspeak	–	–	–	Williams, Musalem, Hammack.
Tue 23					
Eur	Sep HCOB Manufacturing PMI, index	50.7	50.8	–	Trending steadily higher into expansionary territory...
	Sep HCOB Services PMI, index	50.5	50.9	–	... but growth in services remains patchy and uneven.
UK	Sep S&P Global Manufacturing PMI, index	47	–	–	Fragile demand leaves manufacturing in the doldrums...
	Sep S&P Global Services PMI, index	54.2	54	–	... services at least providing a meaningful offset.
US	Sep S&P Global Manufacturing PMI, index	53	–	–	Volatile and in contrast to ISM’s more downbeat tone...
	Sep S&P Global Services PMI, index	54.5	–	–	... but both can agree on services’ supportive trend.
	Aug Existing Home Sales, %mth	2	–0.8	–	Buyer appetite crimped by elevated rates and prices.
	Sep Richmond Fed, index	–7	–	–	Regional conditions are volatile, varied and vulnerable.
Wed 24					
NZ	Q3 Westpac Employment Confidence, index	88.8	–	–	Lingered at low levels through the first half of the year.
Aus	Aug Monthly CPI Indicator, %ann	2.8	2.9	3.1	Electricity rebates in NSW & ACT to hold back the increase.
Jpn	Sep S&P Global Manufacturing PMI, index	49.7	–	–	Conditions neutral but sluggish demand is a concern...
	Sep S&P Global Services PMI, index	53.1	–	–	... fortunately services remains a key bright spot.
Ger	Sep IFO Business Climate Survey, index	89	89.5	–	More cause for optimism
US	Aug New Home Sales, %mth	–0.6	0.1	–	Buyer appetite crimped by elevated rates and prices.
	Aug Advanced Goods Trade Balance, US\$bn	–102.8	–95.2	–	Back at pre-Liberation Day levels; trends from here are key.
	Fedspeak	–	–	–	Daly.
Thu 25					
Aus	Q3 Job Vacancies, %qtr	2.9	–	–0.5	Flows of new ads are moderating.
US	Q2 GDP, %ann’d	3.3	3.3	–	Final estimate.
	Aug Durable Goods Orders, %mth	–2.8	–0.5	–	Underlying orders trending higher.
	Aug Wholesale Inventories, %mth	0.1	–	–	Inventories have built up in excess of sales volumes.
	Sep Kansas City Fed, index	1	–	–	Regional conditions are volatile, varied and vulnerable.
	Initial Jobless Claims	–	–	–	Clearly stepped higher, but weather disruptions in the mix.
	Fedspeak	–	–	–	Goolsbee, Williams, Daly.
Fri 26					
NZ	Sep ANZ Consumer Confidence, index	92	–	–	Financial pressures continue to weigh on sentiment.
Jpn	Sep Tokyo CPI, %ann	2.6	2.8	–	On the path to sustainable inflation, albeit a bumpy one.
US	Aug Personal Income, %mth	0.4	0.3	–	Pace of wages growth remains fairly robust...
	Aug Personal Spending, %mth	0.5	0.5	–	... supporting growth in personal spending.
	Aug PCE Deflator, %mth	0.2	0.3	–	Importers largely absorbing tariff costs, for now.
	Sep Uni. of Michigan Sentiment, index	55.4	56	–	Final estimate.
	Fedspeak	–	–	–	Barkin, Bowman.
Sat 27					
Chn	Aug Industrial Profits, %ann	–1.5	–	–	Authorities closely watching aggressive price competition.

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