WinTrade



Export Letters of Credit User Guide
New Zealand

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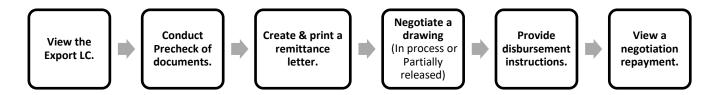
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Export Letter of Credit Workflow

This user guide explains the key steps for managing Export LCs in WinTrade®.



Quick find

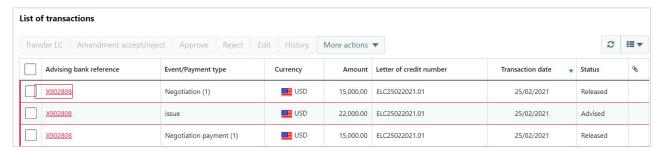
View an Export LC	4
View an Amendment	5
Approve/reject an Amendment	5
Request pre-check of documents	9
Attach document images to a transaction	10
Approve pre-check document attachments	12
Create and print remittance letter	15
Request negotiation for a drawing in process	17
Approve negotiation for a drawing in process	20
Request negotiation for a drawing partially released	21
Approve a negotiation for a drawing partially released	24
Provide disbursement instructions	25
Approve disbursement instructions	28
View a negotiation repayment	29
Transfer an Export LC	36
Assign an Export LC	39

Need help with Export Letters of Credit?

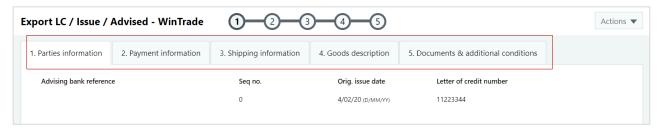
Contact Trade Service.

View an Export Letter of Credit

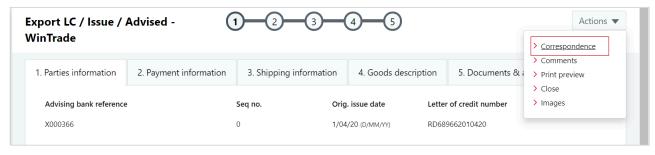
- 1. On the left menu panel, click **Letters of Credit**, then **Export LC**, then **Advising** with the **Transactions** tab selected.
- 2. In the transaction grid, Released Export LCs will either have an **Advised** or **Confirmed** status, providing more visibility on which LCs are confirmed.
- 3. Click the **Advising bank reference** to open the Export LC Issue.



4. Review the information on the Export LC's five information tabs.



Open **Actions**, click **Correspondence** – this will show the advice of the issuing bank's letter of credit.



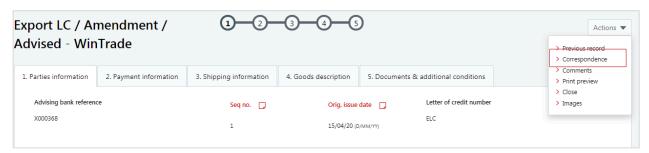
After review, open **Actions** and click **Close**.

View an Amendment

- On the left menu panel, click Letters of Credit, then Export LC, then Amendment with the Transactions tab selected.
- 2. Click the Advising bank reference to open the Export LC Amendment.



3. Review the information on the Export LC's five information tabs or open **Actions**, and click **Correspondence** – this will show the amendment received for the letter of credit.



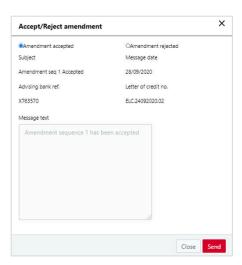
After review, open Actions and click Close.

Accept/reject an amendment

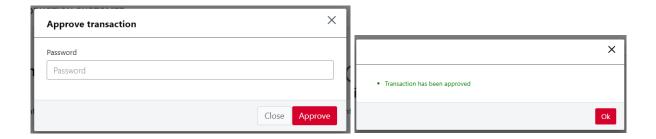
- 1. On the left menu panel, click **Letters of Credit**, then **Export LC**, then **Amendment** with the **Transactions** tab selected.
- 2. Select the amendment to approve then click the **Amendment accept/reject** button. Note: The amendment accept/reject button will only be activated for those amendments that need beneficiary consent, where the status is 'Partially released'. Where beneficiary consent is not required, the status will either be "Advised" or Confirmed" and the accept/reject button will be disabled.



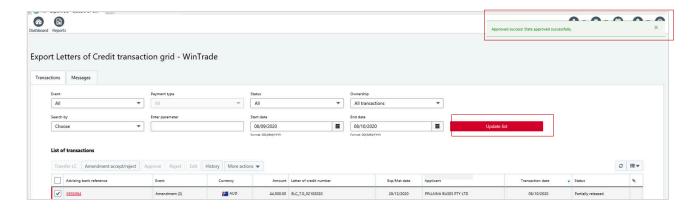
3. On the Amendment accept/reject window, select either Amendment accepted or Amendment rejected, then click Send.



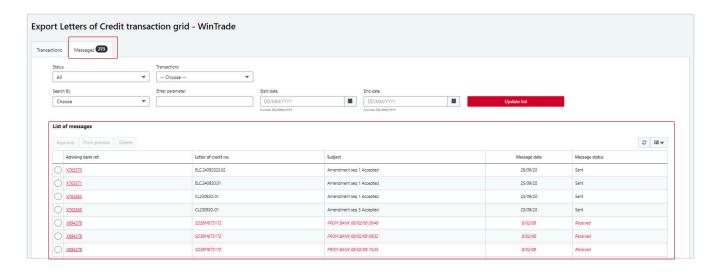
4. Enter your WinTrade password on the **Approve transaction** pop up screen, then click **Approve**.



- A confirmation message will be displayed on the transaction grid. No further action is required.
- The Amendment accept/reject button will not be active once 'Update list' is clicked.

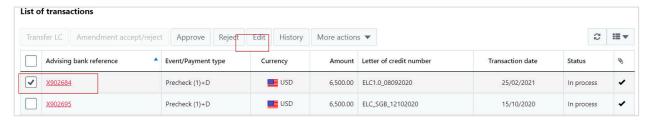


■ **Note:** you can view the history of accepted/rejected amendments by clicking **Messages** and viewing the **List of messages** grid.

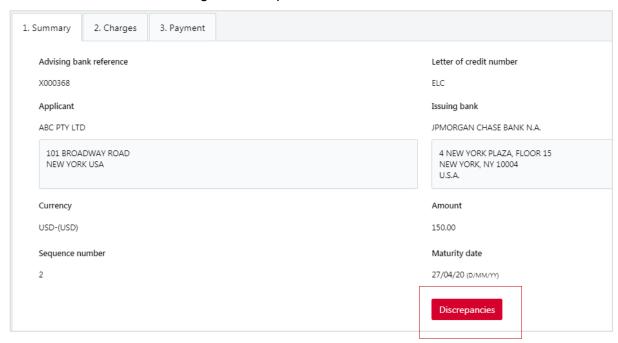


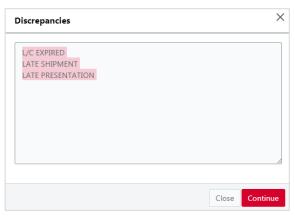
View an Export LC Drawing

- 1. On the left side menu panel, click **Letters of Credit**, then **Export LC**, then **Payment** with the **Transactions** tab selected.
- 2. Select **Export LC Drawing** with status In Process.
- 3. Click **Edit** to be actioned.



4. View **1. Summary** tab, click **Discrepancies button** to review if there are any recorded. Click **Close** after review. This can be a very useful feature. Customers can look at the discrepancies in WinTrade even before the bank notifies them by email. Please wait for email confirmation from Trade Service before actioning the discrepancies shown in WinTrade.

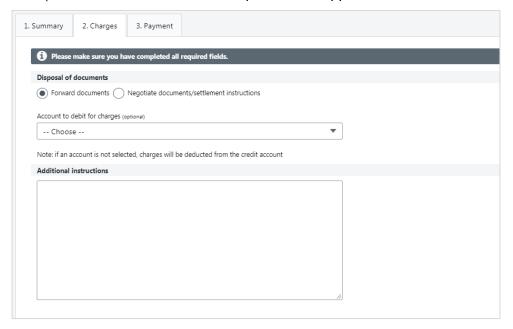




5. Select 2. Charges tab.

To advise whether the Export LC documents will be Forwarded or Negotiated.

- Choose Forward documents.
- Provide Account to debit for charges details and add any Additional instructions (to send documents with discrepancies on Approval basis OR as is OR as presented.)



- 6. Select 3. Payment tab.
 - Enter the payment instructions.



7. Open **Actions**, click **Save**.

The transaction is now ready for approval.

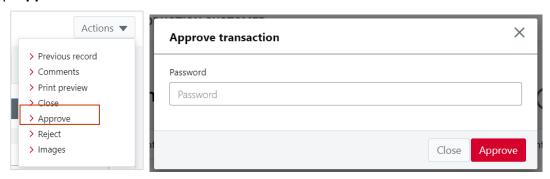


Approve an Export LC Drawing

- 1. Select Export LC Drawing with status In Process from the transaction grid.
- 2. Review 1. Summary, 2. Charges and 3. Payment tab



3. To approve and submit to the bank, open **Actions**, click **Save** and enter your password in the popup **Approve transaction** screen.



Request a pre-check of documents

WinTrade enables you to pre-check documents for an Export LC to ensure compliance before submitting the original documents to the Bank.

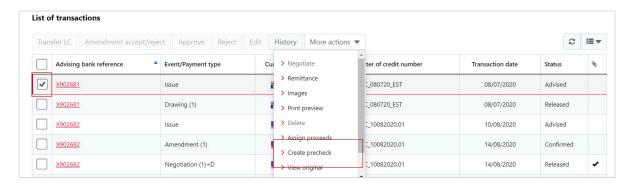
Key process steps

Step	Task	Responsibility
1	Attach images of the drawing documents to the Export LC transaction in WinTrade.	Customer
2	Approve the document image attachments and send to Bank.	Customer
3	Conduct pre-check and update WinTrade with any discrepancies.	Bank
4	Review Bank's response and the Discrepancies section in the Export LC to determine required action.	Customer
	X If discrepancies to action, arrange for amended document and proceed to Step 5.	
	✓ If no discrepancies, proceed to Step 5.	
5	Send original documents with covering remittance letter obtained from WinTrade or Lodgement Schedule to Bank.	Customer

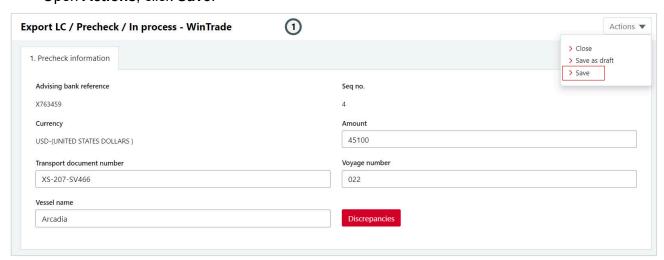
The detailed processes for the **customer steps** are explained on the following pages.

Attach document images to the transaction

- 1. On the left menu panel, click **Letters of Credit**, then **Export LC**, then **Advising** with the **Transactions** tab selected.
- 2. Select the transaction for pre-check.
- 3. Open More Actions, click Create pre-check.



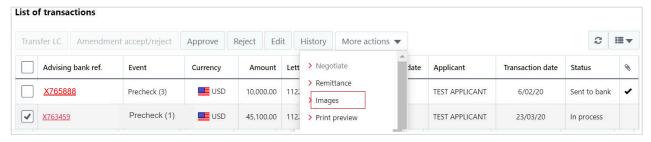
- 4. Complete the **Pre-check information** tab.
 - Enter Transport document number.
 - Enter Vessel name.
 - Enter Amount.
 - Enter Voyage number.
 - Open Actions, click Save.



 A confirmation message will be displayed and transaction event type will change to Precheck on the transaction grid.

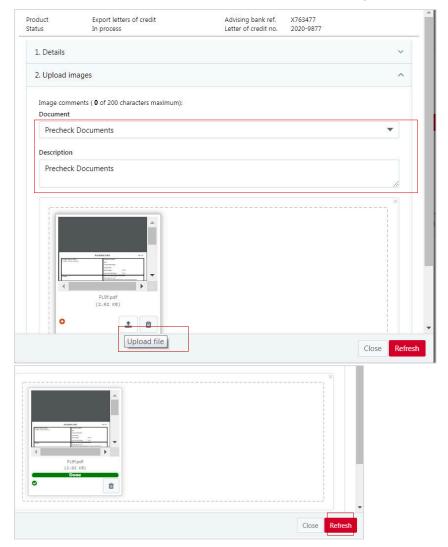


5. Select the transaction, open **More Actions**, then click **Images**.



6. On the Images window, click 2. Upload images.

- Choose the type of document you are attaching to the transaction.
- You can add documents individually by name or group in a single pre-check documents file.
- Select the document on your computer and click the upload icon.
- Click Close when document(s) have been uploaded.
- You now need to approve the attachments so they are sent to the Bank for review.



Note: How to replace an image

After the transaction has been approved in WinTrade and sent to the bank for processing, images cannot be updated or deleted. If you need to upload an additional image or amend an uploaded image after a transaction has been approved, please contact your Trade Service Representative for assistance.

01/03/2021

In process

Approve pre-check document attachments

- 1. On the left menu panel, click **Letters of Credit**, then **Export LC**, then **Payment** with the **Transactions** tab selected.
- 2. Select the **Pre-check** by clicking the **Applicant bank ref** to open the transaction to review. (**Status**: **In process**)

List of transactions

Transfer LC Amendment accept/reject Approve Reject Edit History More actions ▼

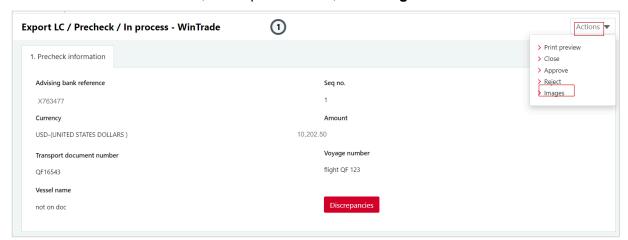
Advising bank reference Event/Payment type Amount Letter of credit number Transaction date ▼ Status %

1.000.00 ELC/SOUMYA260201

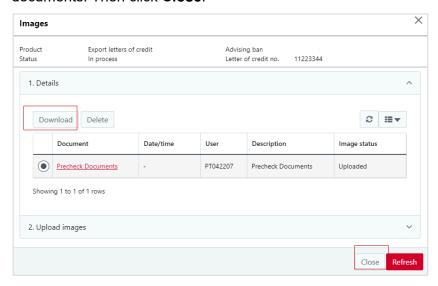
3. Review the Pre-check screen, then open **Actions**, click **Images**.

Drawing (2)

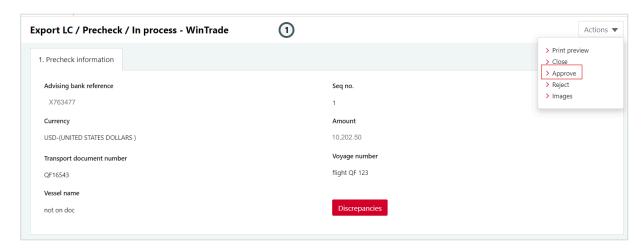
<u>x902809</u>



4. Select the **Pre-check Documents** in the **Images** window and click **Download** to review the documents. Then click **Close**.



- 5. Open **Actions**, then click **Approve**.
 - The transaction status will change to Received.
 - The Bank will review the document images and advise any issues in the **Discrepancies** section.

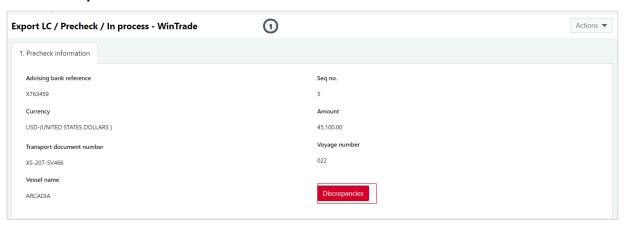


Bank review responses

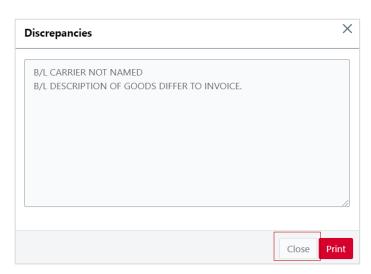
Response	Action required	
No discrepancies	■ Transaction status: In process.	
	Event type will change to Pre-check (1) .	
	Proceed to send original documents and remittance letter/lodgement schedule to the Bank.	
Discrepancies	pancies Transaction status: In process.	
	■ Event type will change to Pre-check (1) + D .	
	Proceed to review the Discrepancies section.	
	Proceed to send original documents and remittance letter/lodgement schedule to the Bank.	

How to manage discrepancies

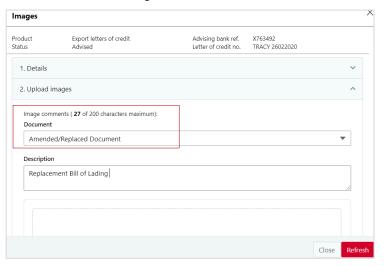
- 1. Select and open the LC from the transaction grid.
- 2. Click Discrepancies.



3. Review the discrepancies, then click Close.



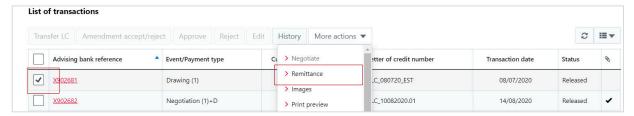
4. Proceed to submit original documents either with Remittance letter/Lodgment schedule to Bank.



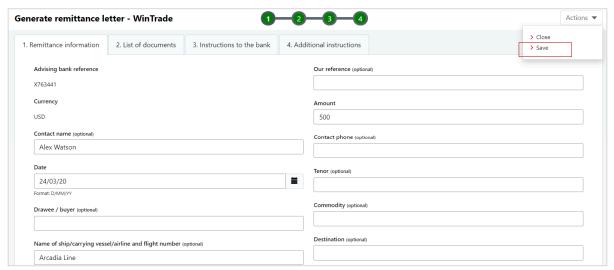
Create and print remittance letter



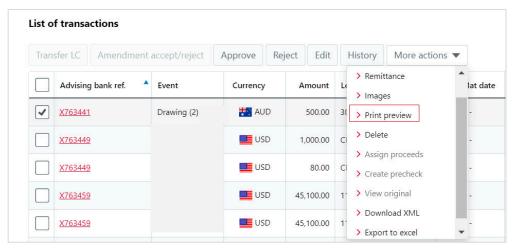
- A remittance letter should accompany the original documents submitted to the Bank.
- You can create and print remittance letters in WinTrade.
- 1. To create the remittance letter, select the required Export LC on the transaction grid. Open **More Actions**, click **Remittance**.



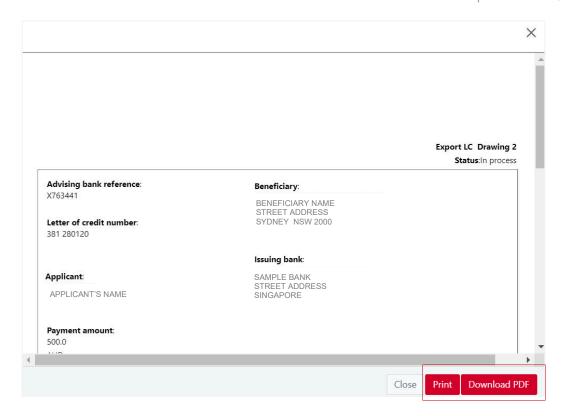
2. Complete the four **Generate remittance letter** tabs, then open **Actions**, and click **Save**.



3. To print the remittance letter, select the Export LC on the transaction grid. Open **More Actions**, and click **Print preview**.



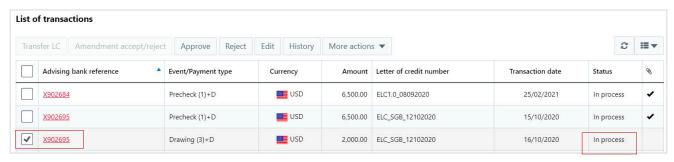
4. Select **Print** or **Download PDF**. We recommend selecting **Print**, then **Print to PDF**. The remittance letter is now ready to send to the bank with your original documents.



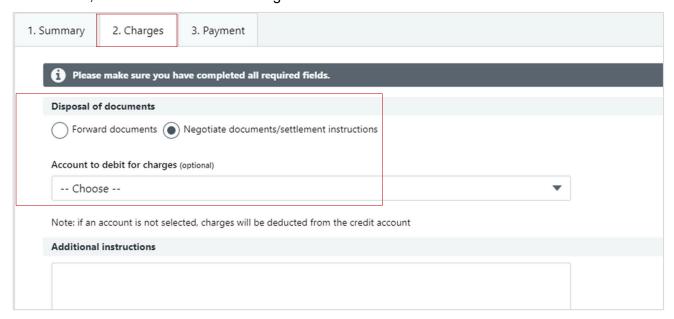
Request negotiation for a drawing in process



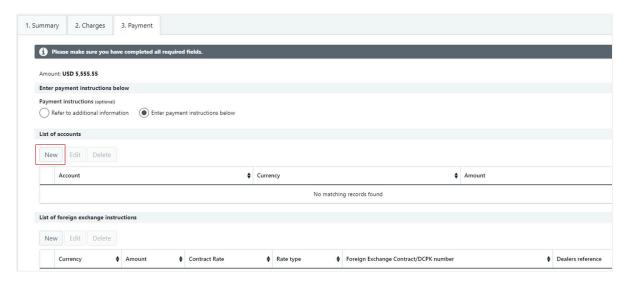
- When the remittance letter and Export LC documents are presented to the Bank to be checked, a Drawing will be created and sent to WinTrade.
- This Drawing will have an In Process status.
- You can review the Drawing in WinTrade and advise further instructions to the Bank.
- The following process explains how to request a negotiation for an Export LC drawing with an In Process status.
- 1. Select the Export LC to negotiate. The LC must have a **Drawing** type and an **In process** status. Click **Edit**.



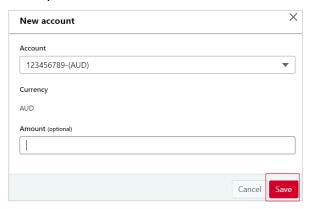
- 2. Select the 2. Charges tab.
 - Select Negotiate documents/settlement instructions.
 - If a negotiation is not required, select Forward Documents, then save the transaction.
 - If required, select the account from which the charges are to be debited. If no account is selected, the Bank will debit the charges from the credit account.



- 3. Select the 3. Payment tab.
 - Click New in List of accounts.



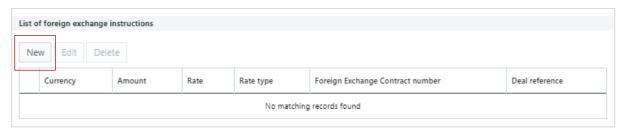
- Select Account.
- The currency of the chosen account will display in the Currency field. This is the currency of the account, not the transaction currency of the Export LC.
- If the Export LC is in foreign currency and the account is in local currency, the **Amount** field is left blank, as shown in this example, it will default to Balance of Payment.
- If no foreign exchange is required, click Save.
- Open Actions, click Save. The transaction is now ready for approval.



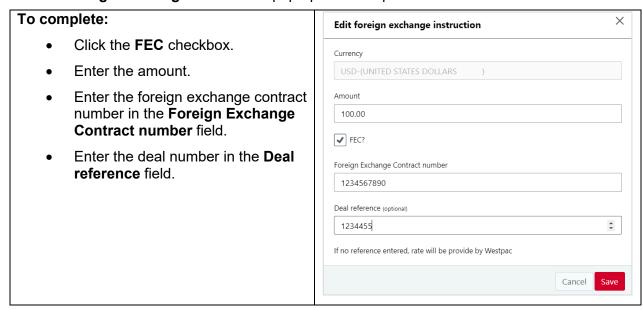
When the Bank has processed the transaction, it will appear on the home page with a Negotiation type and Released status.

Foreign Exchange Instructions

■ If you require currency conversion, click **New** in the **List of foreign exchange instructions** table.



■ The Edit foreign exchange instruction pop-up box will open.



Click Save. Your FX instructions will be displayed.



Open Actions, click Save.

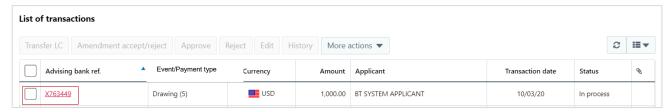
The negotiation request is now ready for approval.

Approve a Negotiation for a drawing in process

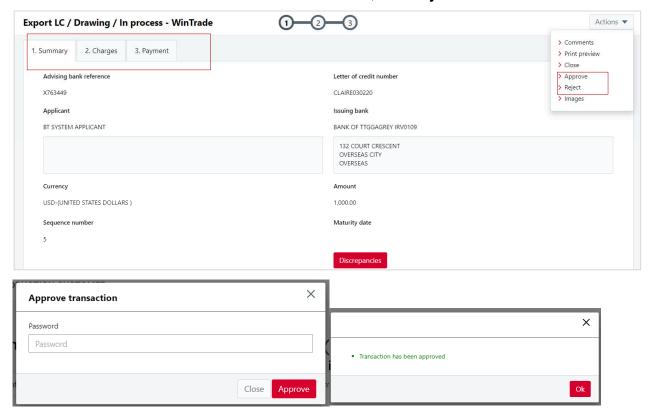
There are two ways to approve a negotiation:



- With review (highly recommended) review and ensure the details of the negotiation are correct before approving and sending to the bank.
- Without review select the check-box in front of transaction. Then select Approve and enter your password in the Approve transaction window, then click Approve.
- 1. Select the LC negotiation to approve by clicking the **Applicant bank ref** to open the transaction to review. The transaction will have a **Drawing** type and an **In process** status.



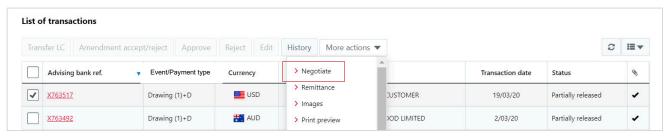
- 2. Review the information on 1. Summary, 2. Charges and 3. Payment tabs.
 - If all information is correct, open Actions, and click Approve and enter your password in the Approve transaction window.
 - If revisions are required, close the transaction and re-open it in edit mode. If the transaction needs to be returned to a team member for revision, click **Reject** and enter the reasons.



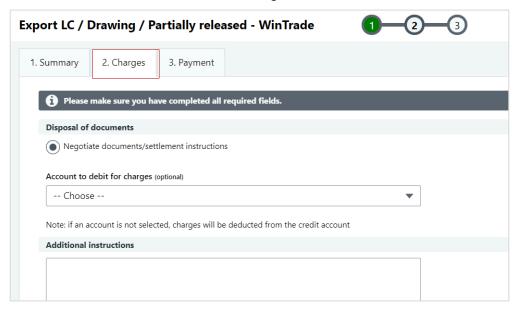
Request negotiation of a drawing partially released



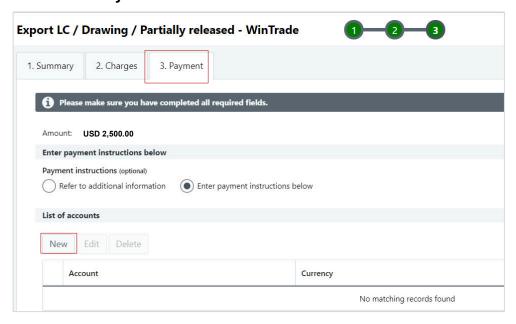
- When the documents have been presented to the Bank and then sent to the overseas bank, the Drawing transaction will appear with a **Partially Released** status in WinTrade.
- This transaction can be selected and a request for negotiation sent to the Bank.
- The following process explains how to request a negotiation for an Export LC drawing with a Partially Released status.
- 1. Select the required Export LC to negotiate. The LC must have a **Drawing** type and a **Partially Released** status. Open **More Actions**, click **Negotiate**.



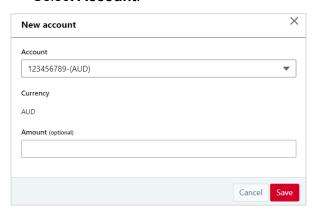
- 2. Select the 2. Charges tab.
 - If required, select the account from which the charges are to be debited. If no account is selected, the Bank will debit the charges from the credit account.



3. Select the 3. Payment tab.



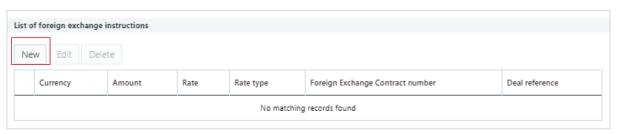
- Click New in List of accounts.
- Select Account.



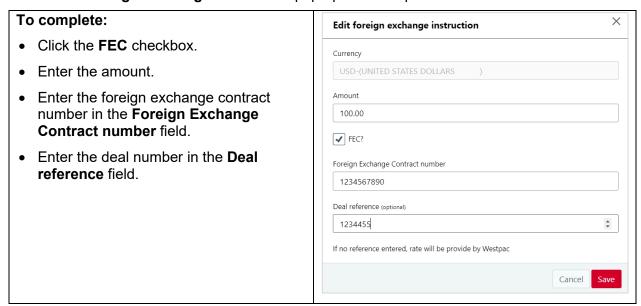
- The currency of the chosen account will display in the Currency field. This is the currency of the account, not the transaction currency of the Export LC.
- If the Export LC is in foreign currency and the account is in local currency, the **Amount** field is left blank, as shown in this example, it will default to Balance of Payment.
- If no foreign exchange is required, click Save.
- Open Actions, click Save. The transaction is now ready for approval.

Foreign Exchange Instructions

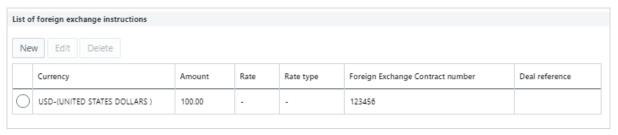
If you require currency conversion, click New in the List of foreign exchange instructions table.



■ The Edit foreign exchange instruction pop-up box will open.



Click Save. Your FX instructions will be displayed.



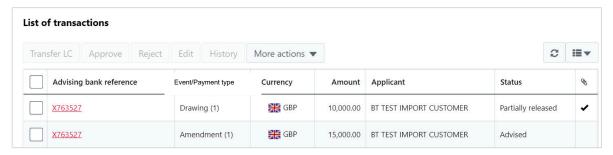
- Open Actions, click Save.
- The request is now ready for approval.

Approve a negotiation of a drawing partially released

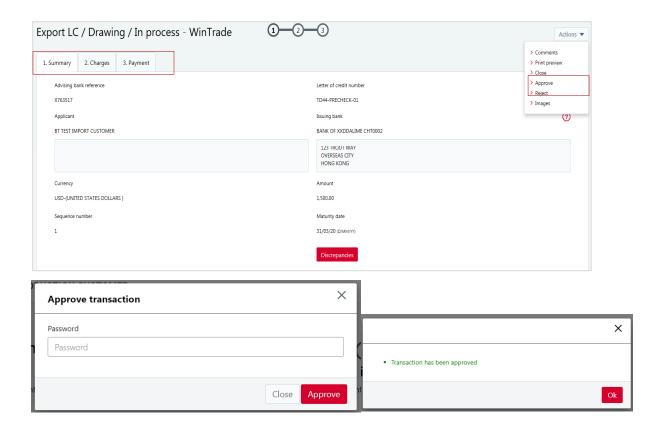
There are two ways to approve a negotiation:



- With review (highly recommended) review and ensure the details of the negotiation are correct before approving and sending to the bank.
- Without review select the check-box in front of transaction. Then select Approve and enter your password in the Approve transaction window, then click Approve.
- 1. Select the LC negotiation to approve by clicking the **Applicant bank ref** to open the transaction to review. The transaction will have a **Drawing** type and a **Partially released** status.



- 2. Review the information on 1. Summary, 2. Charges and 3. Payment tabs.
 - If all information is correct, open Actions, and click Approve and enter your password in the Approve transaction window.
 - If revisions are required, close the transaction and re-open it in edit mode. If the transaction needs to be returned to a team member for revision, click **Reject** and enter the reasons.



Provide disbursement instructions

Disbursement advised

- If you have advised disbursement to us for an Export LC, when the Bank receives the payment, we will follow your instructions and advise you by showing the transaction with a **Drawing type** with a **Released** status.
- No further action is required. You can view the transaction in WinTrade to see how the payment was disbursed.

Disbursement not yet advised

If you have not yet advised us of the disbursement for an Export LC, when the Bank receives the payment, we will show the transaction type as **Drawing** and the status as **In process**.

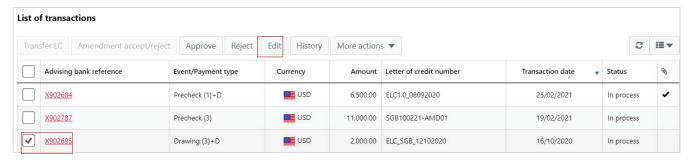


Overview

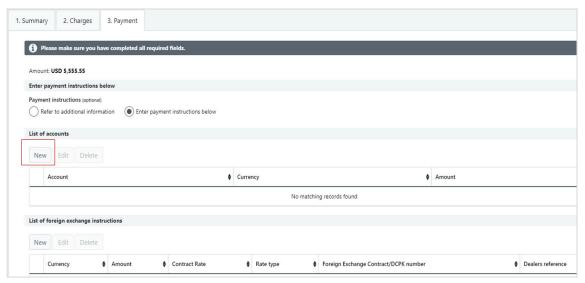
- You can use WinTrade to advise the Bank which account you want payment paid made to.
- There will be a number in brackets behind the Drawing type. This indicates the number of drawings that have been made on that transaction.



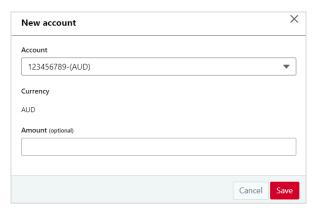
- There are two steps to providing disbursement for an Export LC. The disbursement is entered into WinTrade, and then it is checked and approved before it is sent to the Bank.
- When the Bank receives the payment, the Bank will follow your instructions and advise you by showing the transaction with a **Drawing** type with a **Released** status.
- The following procedure details how to advise the Bank on the disbursement for an Export LC.
- 1. Select the required LC in the transaction grid. The transaction will have a **Drawing** type and an **In process** status.
- 2. Click Edit.



3. Select the **2. Charges** tab and click **New** in **List of accounts**.



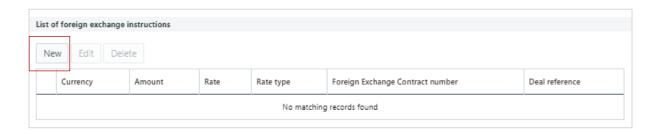
- Click New in List of accounts.
- Select Account.



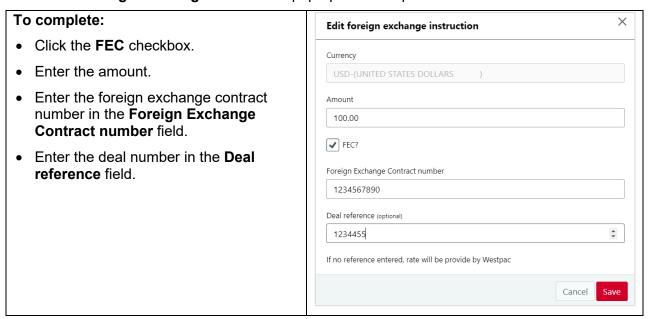
- The currency of the chosen account will display in the Currency field. This is the currency of the account, not the transaction currency of the Export LC.
- If the Export LC is in foreign currency and the account is in local currency, the Amount field is left blank, as shown in this example, it will default to Balance of Payment.
- If no foreign exchange is required, click Save.
- Open Actions, click Save. The transaction is now ready for approval.

Foreign Exchange Instructions

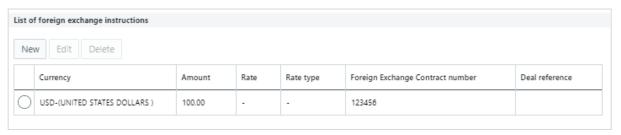
- If you require currency conversion, click New in the List of foreign exchange instructions table
- Use Additional Instructions field to add additional Foreign Exchange instruction details.



The Edit foreign exchange instruction pop-up box will open.



Click Save. Your FX instructions will be displayed.



- Open Actions, click Save.
- The request is now ready for approval.

Approve disbursement instructions

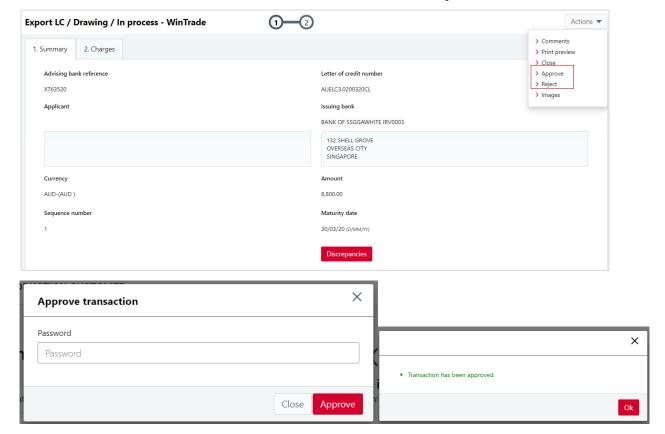
There are two ways to approve disbursement instructions:



- With review (highly recommended) review and ensure the details of the disbursement are correct before approving and sending to the bank.
- Without review select the check-box in front of transaction. Then select Approve and enter your password in the Approve transaction window, then click Approve.
- 1. Select the LC disbursement to approve by clicking the **Applicant bank ref** to open the transaction to review. The transaction will have a **Drawing** type and an **In process** status.



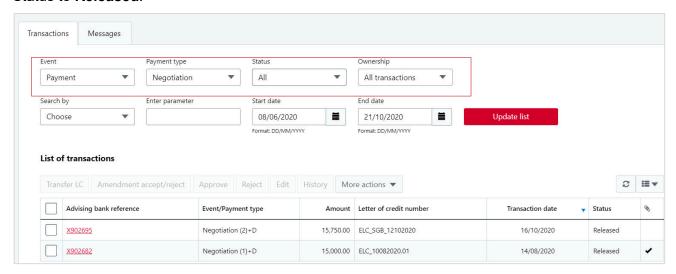
- 2. Review the 1. Summary and 2. Charges tabs.
 - If all information is correct, open **Actions**, and click **Approve** and enter your password in the Approve transaction window.
 - If revisions are required, close the transaction and re-open it in edit mode. If the transaction needs to be returned to a team member for revision, click **Reject** and enter the reasons.



View a negotiation repayment



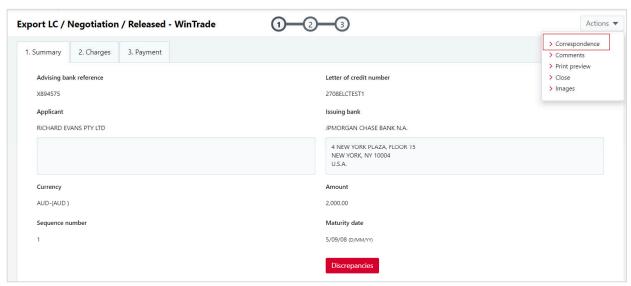
- When payment for an Export Letter of Credit Negotiated Drawing is received, the negotiation will be repaid and you will be debited interest and charges.
- This will be shown on Export LC screen with the Transactions tab selected with a Negotiation Payment type and a Released status.
- You can view the negotiation repayment in WinTrade.
- 1. Select Export LC with the Transactions tab displayed. Set Payment type to **Negotiation** and Status to **Released**.



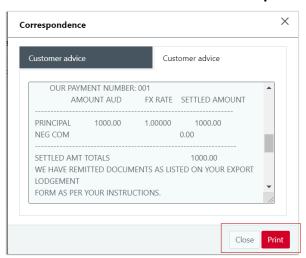
2. Select the required LC disbursement to approve by clicking **the Applicant bank ref** to open the transaction to review.



3. View the Export LC / Negotiation / Released Summary screen. Click Correspondence.



4. View the customer advice in the **Correspondence** window.

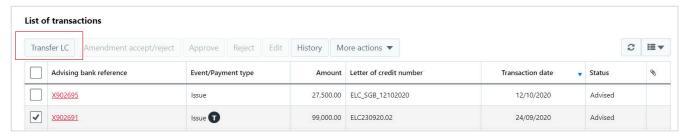


- To print the advice, click **Print**.
- To close the window, click Cancel.

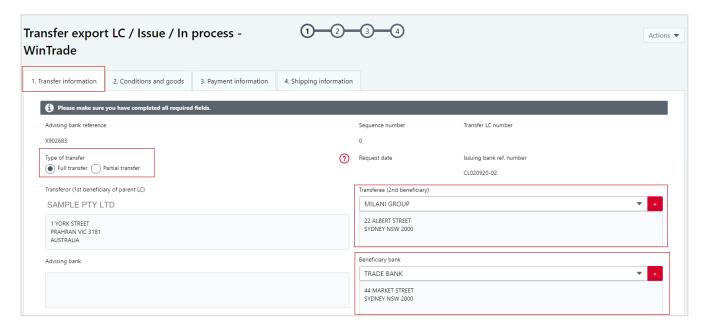
Transfer an Export LC



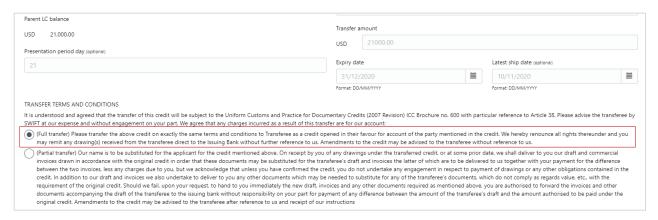
- This feature enables the Beneficiary to request the bank authorised in the credit to transfer the credit (in whole or part) to a second beneficiary.
- The LC can be transferred if allowed in the LC terms and conditions and if the LC was specified as a transferable LC when created.
- 1. On the left side menu panel, click **Letters of Credit**, then **Export LC**, then **All** with the **Transactions** tab selected.
- 2. Select the **Export LC** to transfer and click **Transfer LC**. The LC must have an **Issue** type and an **Advised** or **Released** status. You will see the letter T against the LC in the Event Column. These are the LCs where transfer option is allowed.



- 3. On the **1.Transfer information** tab, select **Type of transfer** either Full transfer or Partial transfer. (In the first example below a full transfer is being requested)
- 4. Select the **Transferee** (2nd beneficiary) and the **Beneficiary bank**. The other fields on this tab are pre-populated.

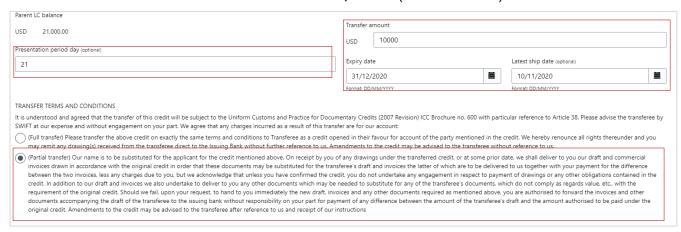


5. Under **TRANSFER TERMS AND CONDITIONS**, select radio button for **(Full transfer)** if corresponding option was selected for Type of Transfer.

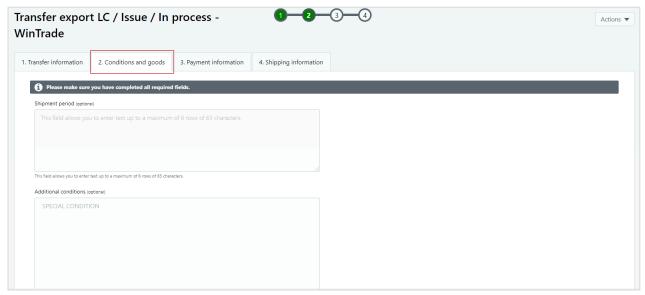


For Partial Transfer:

- On the 1.Transfer information tab, select Type of transfer Partial transfer.
- Select the Transferee (2nd beneficiary) and the Beneficiary bank.
- Enter the Presentation period day, if required.
- Enter the Transfer amount you want to transfer to the beneficiary.
- Select the Expiry date and Latest ship date.
- Under TRANSFER TERMS AND CONDITIONS, select (Partial transfer).

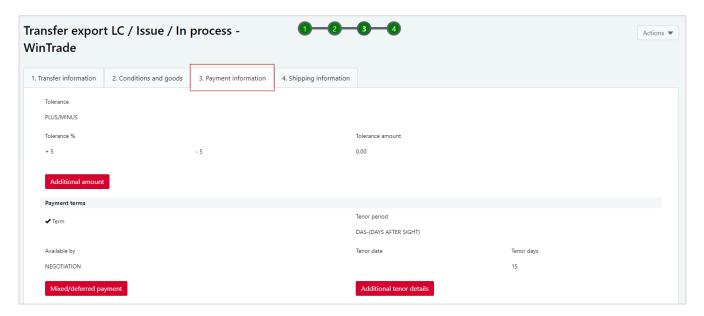


6. On the 2. **Conditions and goods** tab, the fields are pre-populated with the LC information and cannot be edited.

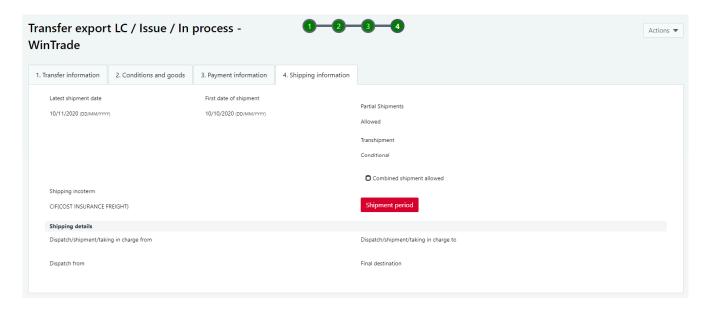




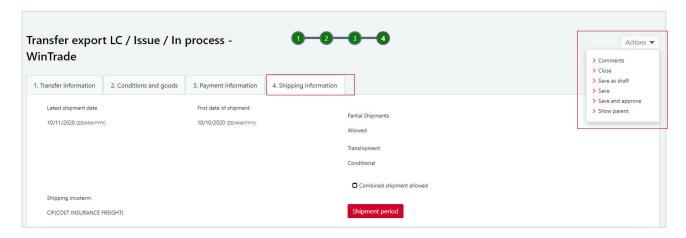
7. On the 3. Payment information tab, the fields are pre-populated with the LC information and cannot be edited.



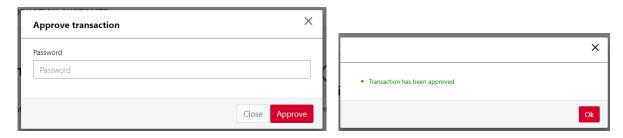
8. On the **4. Shipping information** tab, the fields are pre-populated with the LC information and cannot be edited.



9. Open **Actions**, click **Save** or proceed to approve the transfer by clicking **Save and approve**.



Enter your password in the Approve transaction window, then click Approve.



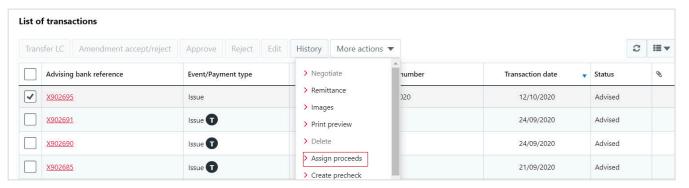
- Your request will be shown on the transaction grid with an Approved status.
- When released by the bank it will show a Transfer LC reference number and a Released status.



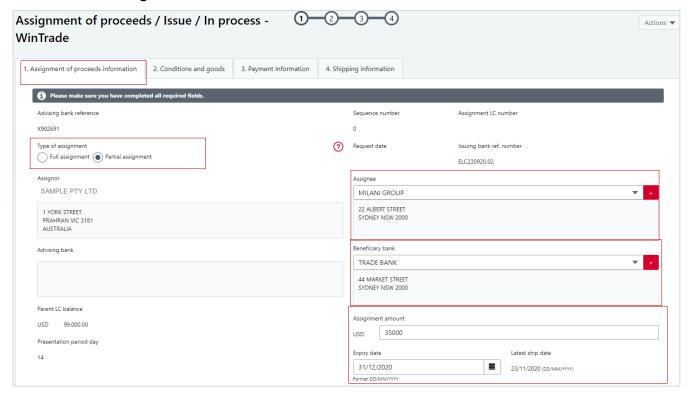
Assign the benefits of an Export LC



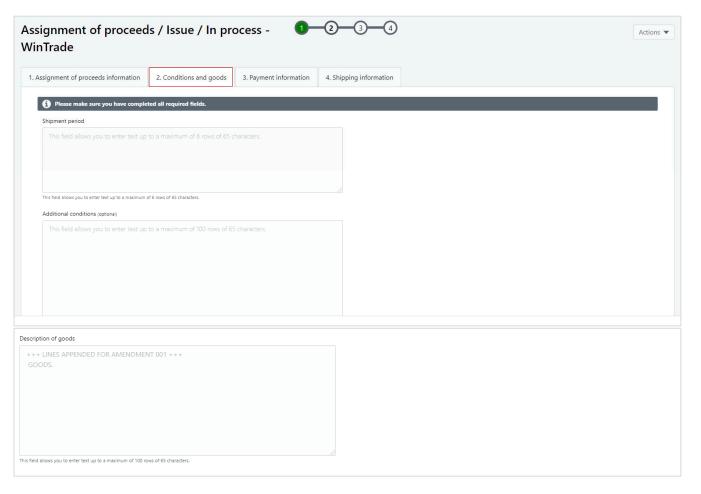
- This feature enables the beneficiary to assign a nominated value of proceeds from an Export LC to a second beneficiary.
- 1. On the left side menu panel, click **Letters of Credit**, then **Export LC**, then **All** with the **Transactions** tab selected.
- 2. Select the Export LC to assign, then open More actions and click Assign proceeds.



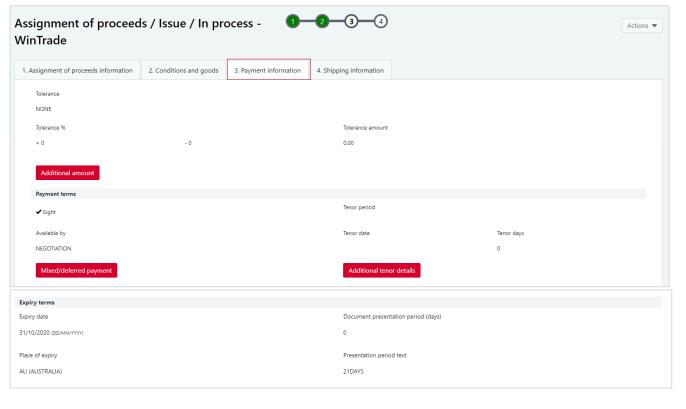
- 3. On the 1. Assignment of proceeds information tab, select the Type of assignment Partial assignment.
 - Select the Assignee and the Beneficiary Bank. You can add a new Assignee or Beneficiary bank using the "+" button in those fields.
 - Enter the Assignment amount.



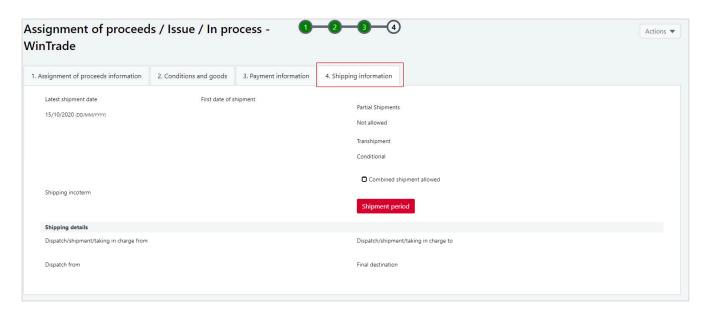
4. On the **2. Conditions and goods** tab, the fields are pre-populated with the LC information and cannot be edited.



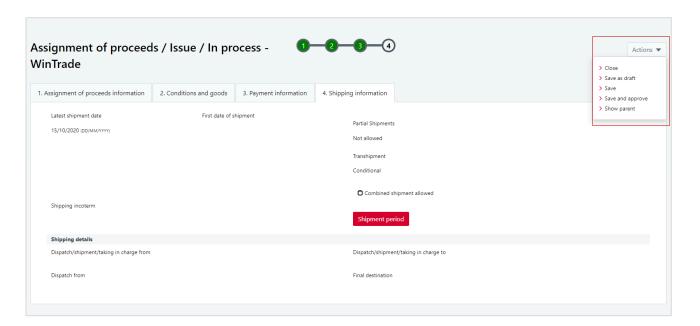
5. On the **3. Payment information** tab, the fields are pre-populated with the LC information and cannot be edited.



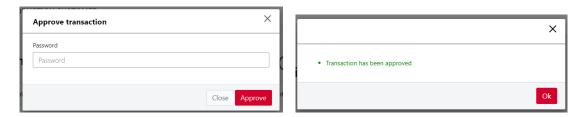
6. On the **4. Shipping information** tab, the fields are pre-populated with the LC information and cannot be edited.



7. Open **Actions**, click **Save** or proceed to approve the assignment by clicking **Save and approve**.

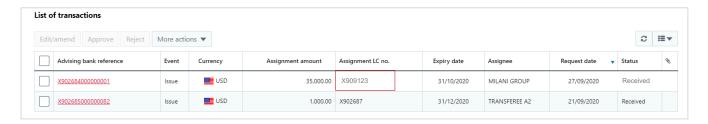


Enter your password in the Approve transaction window, then click Approve.



- Your request will be shown on the transaction grid with an Approved status.
- Please fill the assignment indemnity form for both Full and Partial assignment for details on assignee account number and reference to clauses related to Assignment of proceeds, sign it and attach it with the transaction using the Upload document feature. Please contact your trade service representative to obtain the form.

When released by the bank it will show an Assignment LC reference number and a Received status.



Further information

Please refer to **Welcome to WinTrade** user guide on how to use the quick access views and generate Export Letter of Credit reports.