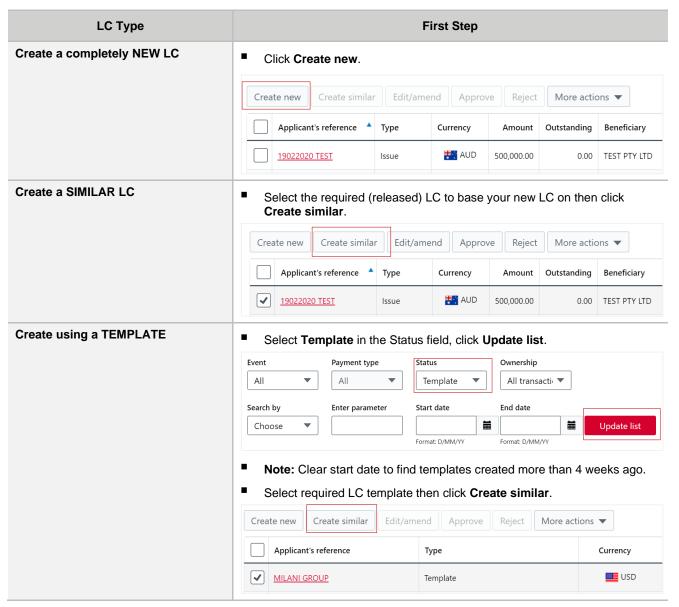


Quick Reference Guide

Establish an Import Letter of Credit

1. In the left menu panel, select Letters of Credit > Import LC > All to display the Transactions grid.

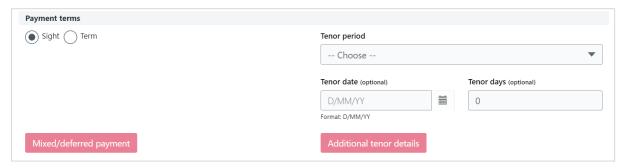


- 2. Complete 1. Parties information.
 - Enter your applicant reference number for the LC.
 - Applicant and Account party fields will default to your company.
 - If you want the LC to be transferable, select This letter of credit (LC) is transferable.
 - Select the Beneficiary and the Beneficiary bank.
 - Please ensure that full address of Beneficiary, Beneficiary Bank along with the SWIFT code of the Beneficiary Bank is provided.
 - Select Confirmation instructions to advising bank.
- 3. Complete 2. Payment information.
 - Select Currency.
 - Enter Amount.
 - If tolerance is required, select type, then enter the percentage of tolerance or the amount.

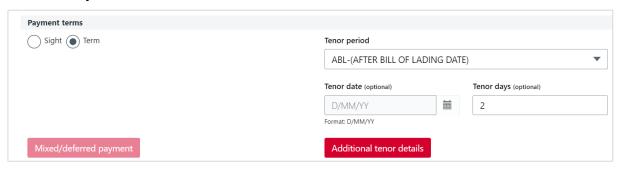


Quick Reference Guide

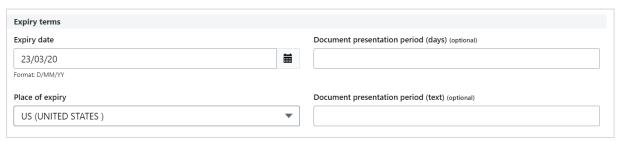
- Complete Payment terms.
 - Select if the LC is Sight or Term.
 - o For a Sight LC, select Sight and go the Expiry terms section.



- For a Term LC, select Term and the Tenor period, then enter the optional Tenor date and Tenor days.
- If required, click Additional tenor details and add information on the multiple tenors. The Tenor date or Tenor days fields should reflect the latest date.



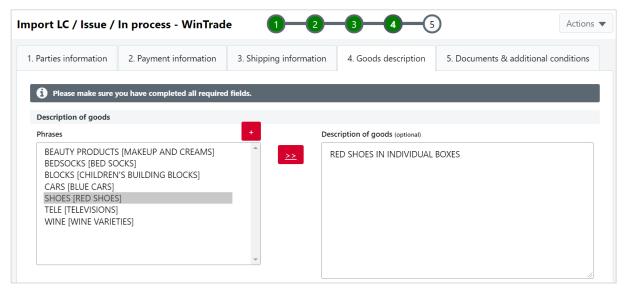
- Complete Expiry terms.
 - Select Expiry date. The date should equal the Latest shipment date (if this is entered on the next screen) plus the Document presentation period.
 - o Select Place of expiry.
 - If required, enter Document presentation period (days) and Document presentation period (text). For example, "AFTER SHIPMENT DATE", "AFTER B/L DATE", "AFTER INVOICE DATE".



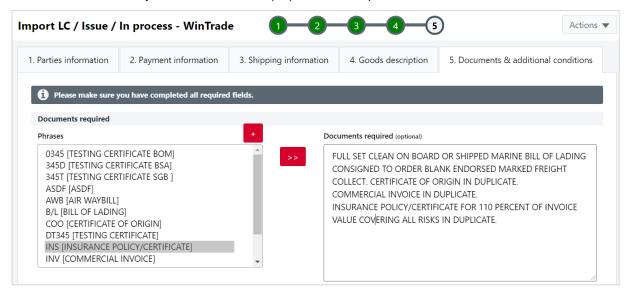
- 4. Complete 3. Shipping information.
 - Select Latest shipment date.
 - Select Shipping incoterm.
 - Select Partial Shipments option and Transhipment option.
 - Complete Shipping details.
 - Complete the Details of charges.
- 5. Complete 4. Goods Description.
 - Enter the **Description of goods**, by using a phrase or typing the description.
 - Select a phrase and click the red arrow to move it across. Click ("+") to add a new phrase/text.



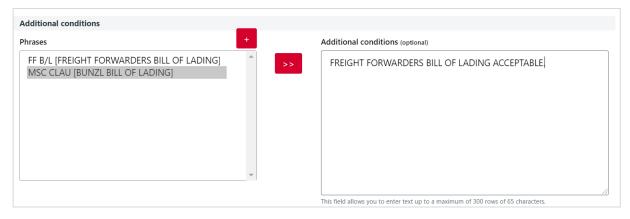
Quick Reference Guide



- 6. Complete 5. Documents & additional conditions.
 - Select Documents required for the LC. Click ("+") to add a new phrase/text.



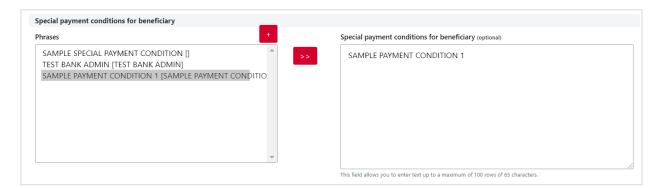
Select Additional conditions for the LC. Click ("+") to add a new phrase/text.



Select any Special payment conditions for beneficiary. Click ("+") to add a new phrase/text.







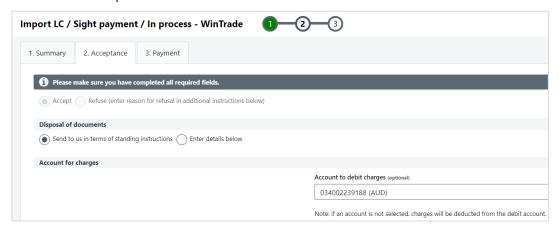
7. Check that you have green traffic lights for all tabs.



8. Open **Actions**, click **Save**. The transaction now needs to be checked and approved before it is sent to the bank.

Pay a Sight LC without discrepancies

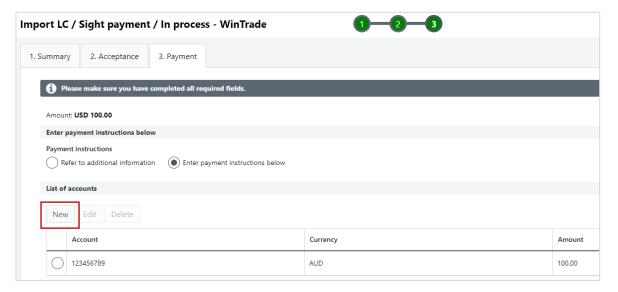
- 1. Select the **Import LC** grid with the **Transactions** tab displayed.
- 2. Select the LC to be paid.
- 3. Click Edit/amend to open the transaction.
- 4. On **1. Summary** tab, review details of transactions. Discrepancies will be blank as this LC is clean i.e. no discrepancies.
- 5. Select 2. Acceptance tab.
 - 'Accept' will be selected by default as there are no discrepancies.
 - Select the **Disposal of documents** method.
 - Select the Account to debit charges from. If none selected, the charges will be deducted from the same account as the proceeds.



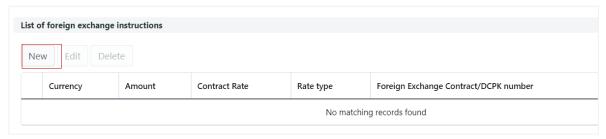
- 6. Select 3. Payment tab.
 - Enter the payment instructions.
 - Select New and nominate the account.







- If currency conversion is needed, select New.
- Enter foreign exchange instructions in the Edit foreign exchange instruction window. Click Save.



- If finance is required, click **New** in the **Advances request** section.
- Complete the Edit advances request, then click Save.



- Review all details on the **3. Payments tab**. If no revisions are required, save the payment.
- 7. Open Actions, click Save. The transaction is ready for final review and approval.

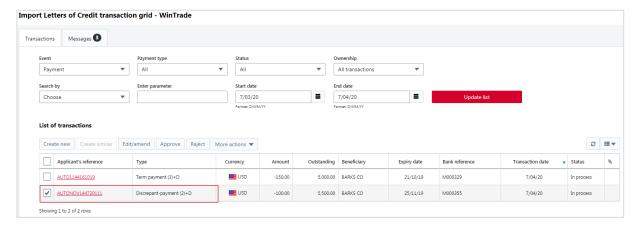
Sight LC with discrepancies

You need to advise the bank whether a Sight LC with discrepancies will be Accepted or Dishonoured.

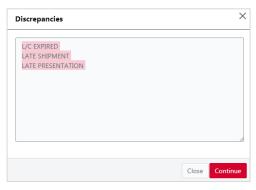
- 1. Select the **Import LC** grid with the **Transactions** tab displayed.
- 2. Select Sight LC you are providing advice on:
 - The transaction will have a **Discrepant-payment (*) +D** type and an **In process** status.
 - **D** indicates there are discrepancies with the Import LC.



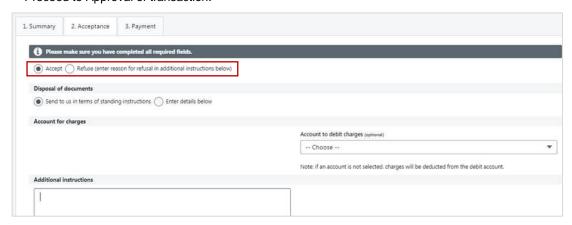




- 3. Click Edit/amend to open the LC.
- 4. View the 1. Summary tab, click Discrepancies to view the pop-up box, then click Close.



- 5. Select 2. Acceptance tab. To advise whether a Sight LC with discrepancies will be Accepted:
 - Choose Accept.
 - Choose Disposal of documents and provide Account to debit charges.
 - Then proceed to 3. Payment tab and refer to the above section Pay Sight LC without Discrepancies.
 - Proceed to Approval of transaction.



OR to advise whether a Sight LC with discrepancies will be Dishonoured:

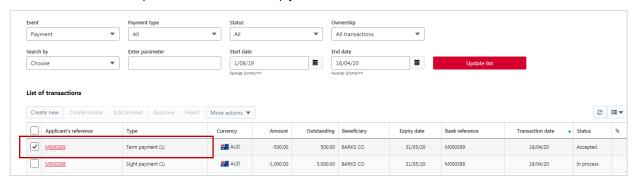
- Choose Refuse, then enter the reasons in the Additional Instructions field. Please note that all details in Payment tab will be disabled.
- 6. Open Actions, click Save.
 - The transaction is now ready for approval.
 - If the LC was refused, the instructions still need to be approved so they are sent to the bank.



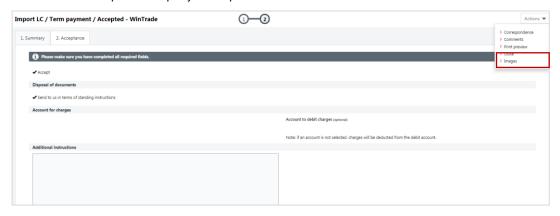


View Term LC without discrepancies

- Select the Import LC grid with the Transactions tab displayed.
- 2. Select the **Term LC**. The Term LC without discrepancies will be released and displayed on the grid as **Accepted**. You do not need to 'Accept' as the documents comply with the Terms & Conditions of the LC.



- 3. Review the 1. Summary tab
- 4. Review the **2. Acceptance** tab. You can view the transaction and check the images of the documents attached. Documents will be posted as per your disposal instructions.



5. After review, open Actions and click Close.

Term LC with discrepancies

You need to advise the bank whether a Term LC with discrepancies will be Accepted or Dishonoured.

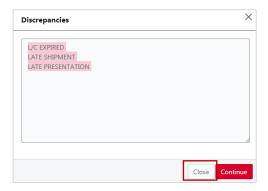
- 1. Select the Import LC grid with the Transactions tab displayed.
- 2. Select term LC you are providing advice on.
 - The transaction will have a Term payment +D type and an In process status.
 - D indicates there are discrepancies with the Import LC.



- 3. Click Edit/amend to open the LC.
- 4. View the 1. Summary tab, click Discrepancies to view pop-up box, then click Close.







5. Click 2. Acceptance tab, select click Accept or Refuse the Discrepancies noted for this drawing.

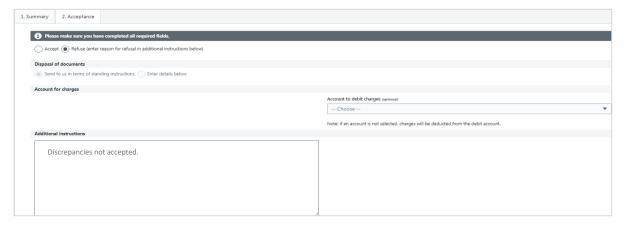
To advise whether a Term LC with discrepancies will be Accepted:

- Choose Accept.
- Choose Disposal of Documents and provide Account to debit charges. Then proceed to Approval of the transaction.



OR to advise whether a Term LC with discrepancies will be Dishonoured:

- Choose Refuse.
- For refuse, enter reasons in the **Additional Instructions** field. Please note that all details in Payment Tab will be disabled. Then proceed to Approval of transaction.



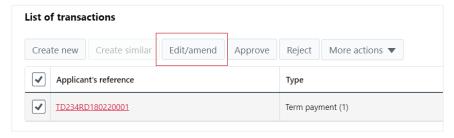
- 7. Open Actions, click Save.
 - The transaction is now ready for approval.



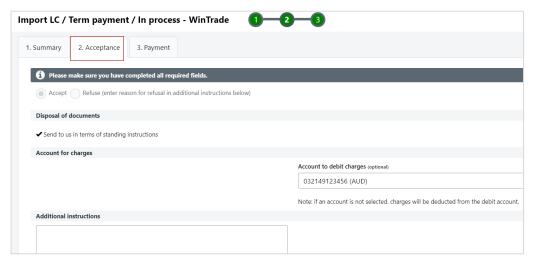


Pay a Term LC

- 1. Select the **Import LC** grid with the **Transactions** tab displayed.
- 2. Select the Term LC.
 - The transaction will have a **Term Payment** type and an **In process** status, three days before the maturity date.
- 3. Click **Edit/Amend** to open the transaction.

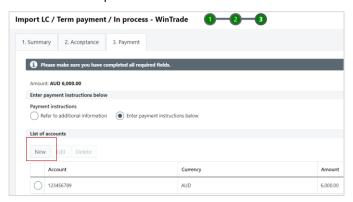


- 4. Review the 1. Summary tab information and check accuracy.
- 5. Select 2. Acceptance tab.
 - Select the Account to debit charges. If none selected, the charges will be deducted from the same account as the proceeds.
 - Enter other additional instructions in the Additional Instructions field, e.g. if payment is made by a method other than from an account.



6. Select 3. Payment tab.

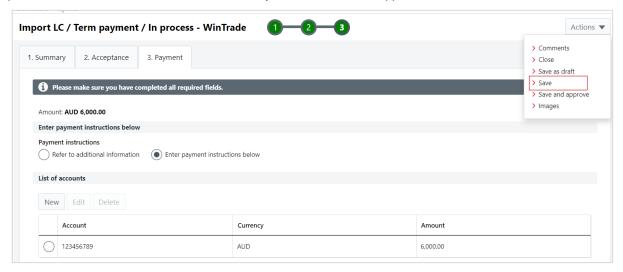
Enter the payment instructions, then select New to nominate the payment account. Note – payment can be
made from up to six accounts.



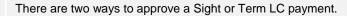


Quick Reference Guide

- If currency conversion is needed, select New and enter foreign exchange instructions in the Edit foreign
 exchange instruction window.
- If finance is required, click New in the Advances request section.
- Review all details on the 3. Payments tab. If no revisions are required, move on to save the term payment.
- 7. Open Actions, click Save. The transaction is ready for final review and approval.

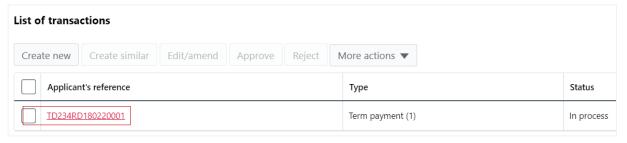


Approve an LC payment





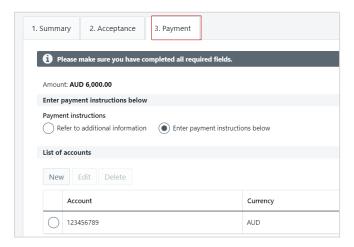
- With review (highly recommended) review and ensure the details of the payment/transaction are correct before approving and sending to the bank.
- Without review select the check-box in front of application. Open Actions, click Save and approve and enter your password in the Approve transaction window. When selecting the check box, the 'Approve' button becomes active and there is no 'Approve' option under More actions.
- 1. Select the **Import LC** grid with the **Transactions** tab displayed.
- Click the Applicant's reference link of the term payment to be approved. The transaction will have an In process status.



3. Review the 3. Payment tab and check all details.







 Open Actions, click Save and approve and enter your password in the pop-up Approve transaction screen. The transactions status will change to Sent to bank.

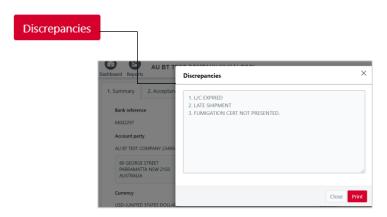


Approve a Term LC - Discrepancies to be Accepted or Dishonoured

There are two ways to approve the Term LC instructions.



- With review (highly recommended) review and ensure edits and amendments are correct before approving and sending to the bank.
- Without review select the check-box in front of application. Open Actions, click Save and approve and enter your password in the Approve transaction window. When selecting the check box, the 'Approve' button becomes active and there is no 'Approve' option under More actions.
- Note If the LC was refused, the instructions still need to be approved so they are sent to the bank.
- 1. Select the Import LC grid with the Transactions tab displayed.
- 2. Select Term LC with discrepancies to be approved.
- 3. On the 1. Summary tab, click Discrepancies to view and check them.





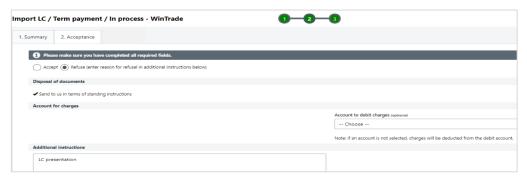


4. Select 2. Acceptance tab and check the details.

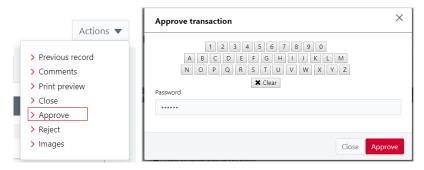
Acceptance of discrepancies



Refusal of discrepancies



6. To approve and submit to the bank, open **Actions**, click **Save** and enter your password in the pop-up **Approve transaction** window.



Create an Import LC template

| Import LC templates | Details | | | |
|---------------------|---|--|--|--|
| Purpose | A template makes it easier to establish an Import LC for a regular supplier. | | | |
| Key points | A template needs to be based on a previous transaction that has been released in the system. | | | |
| | The template will contain all party information, payment and expiry terms (not including a date), dispatch details, additional details and details of charges that were on the original LC. These details can be overwritten. | | | |
| | The following fields will be blank and must be completed each time the template is used: | | | |
| | o Applicant's reference | | | |
| | o Amount | | | |
| | o Transaction date. | | | |

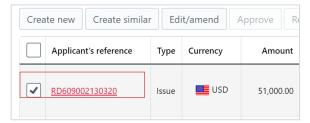


Quick Reference Guide

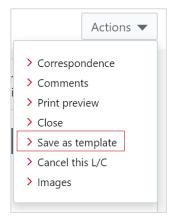
Editing or deleting a template

 A template can only be edited or deleted by the user that created the template, or Corporate Administrator.

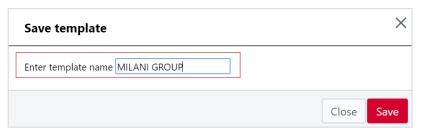
- 1. Select the **Import LC** grid with the **Transactions** tab displayed.
- 2. Click the **Applicant's reference** link for the transaction you want to use for the template.



3. Open Actions, click Save as template.



4. Enter a template name.



- 5. Click Save.
 - The Applicant's reference will change to the selected template name and the Status will change to Template.

| Applicant's reference | Туре | Currency | Amount | Status |
|-----------------------|----------|------------|--------|----------|
| MILANI GROUP | Template | USD | 0.00 | Template |



information

- Refer to the Import Letter of Credit User Guide for detailed process steps and examples.
- For Import Letter of Credit reports, refer to the **Welcome to WinTrade®** User Guide.