



## **Westpac Premium Investment Funds**

### **Property Fund**

# Fund Update for the quarter ended:

### 30 September 2016

This fund update was first made publicly available on 28 October 2016.

#### What is the purpose of this update?

This document tells you how the Property Fund has performed and what fees were charged. The document will help you to compare the fund with other funds. BT Funds Management (NZ) Limited prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

#### **Description of this fund**

The Property Fund aims to provide capital growth over the long term by investing primarily in New Zealand and Australian listed property assets. Sector exposure may include, commercial, residential, retail, tourism, industrial and rural properties.

| Total value of the fund   | \$ 79,380,430 |
|---------------------------|---------------|
| The date the fund started | 1 June 1997   |

#### What are the risks of investing?

Risk indicator for the Property Fund.<sup>1</sup>



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at sorted.org.nz/tools/investor-kickstarter

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the five years to 30 September 2016. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

See the product disclosure statement (PDS) for more information about the risks associated with investing in this fund.

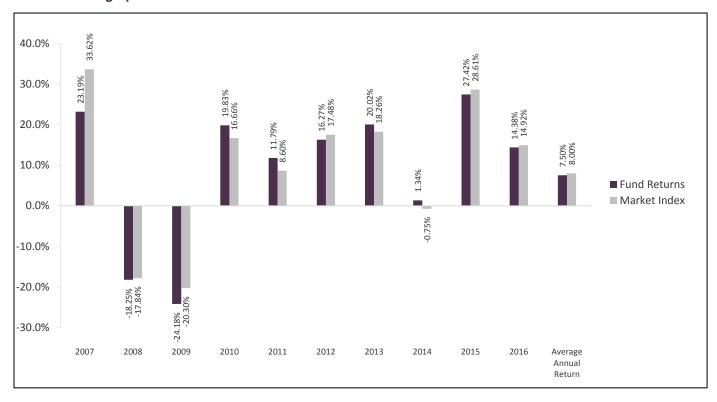
#### How has the fund performed?

|   | Average over past 5 years | Past year |
|---|---------------------------|-----------|
| Annual return (after deductions for charges and tax)                    | 15.11%                    | 19.96%    |
| Annual return (after deductions for charges but before tax)             | 15.89%                    | 21.11%    |
| Market index annual return (reflects no deductions for charges and tax) | 14.30%                    | 20.08%    |

The market index return reflects the return for the S&P/NZX All Real Estate Gross Index.

Additional information about the market index is available in the Statement of Investment Policy and Objectives (SIPO) on the register at companiesoffice.govt.nz/disclose

#### Annual return graph



This shows the return after fund charges and tax for each of the last 10 complete years ending 31 March. The last bar shows the average annual return over the past 10 years, up to 30 September 2016.

**Important:** This does not tell you how the fund will perform in the future. Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower.

#### What fees are investors charged?

Investors in the Property Fund are charged fund charges. In the year to 31 March 2016, these were:

|   | % of net asset value  |
|---|-----------------------|
| Total fund charges                          | 1.14%                 |
| Which are made up of                        |                       |
| Total management and administration charges | 1.14%                 |
| Including -                                 |                       |
| Manager's basic fee                         | 1.02%                 |
| Other management and administration charges | 0.12%                 |
| Total performance-based fees                | 0.00%                 |
| Other charges                               | \$ amount per investo |
| Other Charges                               | \$0.00                |

Small differences in fees and charges can have a big impact on your investment over the long term.

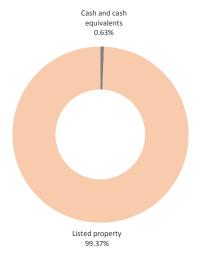
#### Example of how this applies to an investor

Jason had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Jason received a return after fund charges were deducted of \$1,996 (that is 19.96% of his initial \$10,000). Jason did not pay anything in other charges. This gives Jason a total return after tax of \$1,996 for the year.

#### What does this fund invest in?

This shows the types of assets that the fund invests in.<sup>2</sup>

#### **Actual investment mix**



#### **Target investment mix**

| Listed property |  | Listed property | 100.00% |
|-----------------|--|-----------------|---------|
|-----------------|--|-----------------|---------|

**Top 10 investments** 

|    | Name                            | % of fund net assets | Туре            | Country     | Credit rating (if applicable) |
|----|---------------------------------|----------------------|-----------------|-------------|-------------------------------|
| 1  | Kiwi Property Group Ltd         | 18.38%               | Listed property | New Zealand |                               |
| 2  | Precinct Properties NZ Ltd      | 14.23%               | Listed property | New Zealand |                               |
| 3  | Goodman Property Trust          | 11.90%               | Listed property | New Zealand |                               |
| 4  | Argosy Property Trust           | 10.98%               | Listed property | New Zealand |                               |
| 5  | Stride Property Limited         | 6.50%                | Listed property | New Zealand |                               |
| 6  | Investore Property Limited      | 4.04%                | Listed property | New Zealand |                               |
| 7  | Propertylink                    | 3.75%                | Listed property | Australia   |                               |
| 8  | NPT Ltd                         | 3.74%                | Listed property | New Zealand |                               |
| 9  | Property for Industry Ltd       | 3.61%                | Listed property | New Zealand |                               |
| 10 | Vital Healthcare Property Trust | 3.12%                | Listed property | New Zealand |                               |

The top 10 investments make up 80.25% of the net asset value of the fund.<sup>3</sup>

#### Key personnel

|   | Name                   | Current position                | Time in current position | Previous or other current position   | Time in previous<br>or other current<br>position |
|---|------------------------|---------------------------------|--------------------------|--|--|
| 1 | Suzanne Wolton         | Head of Investments & Insurance | 0 year 2 months          | General Manager, AA<br>Life  | 1 year 10 months                                 |
| 2 | Matthew Goldsack       | Head of Investment<br>Solutions | 7 years 9 months         | Head of Research, AXA<br>Global Investors  | 7 years 10 months                                |
| 3 | Francois<br>Richeboeuf | Senior Portfolio<br>Manager     | 5 years 11 months        | Head of Fixed Income<br>and Portfolio Manager,<br>Rand Merchant Bank<br>Asset Management | 3 years 1 month                                  |
| 4 | Angelika Sansom        | Investment Analytics<br>Manager | 15 years 1 month         | Investment Consultant,<br>Mercer   | 2 years 4 months                                 |
| 5 | Anna Boyle             | Senior Research<br>Analyst      | 6 years 7 months         | Investor<br>Communications,<br>Westpac New Zealand<br>Limited                            | 1 year 5 months                                  |

#### **Further information**

You can also obtain this information, the PDS for the Westpac Premium Investment Funds, and some additional information from the offer register at companiesoffice.govt.nz/disclose

#### **Notes**

- 1. The risk category for each fund is calculated based on the volatility of past returns over five years and this does not represent a full investment cycle. The output may be different if calculated using a longer timeframe. We believe an average investment cycle is generally considered to be a period of between 7 to 10 years. If the period of returns data that a risk indicator is based on was one of unusually low or unusually high volatility the risk category presented in a PDS (or any fund update) may not reflect the fund's future volatility.
- 2. For further information on each of the asset classes refer to the PDS and the SIPO.
- 3. The top 10 investments have been calculated excluding cash and cash equivalents held for operational and hedging purposes.